

Oversight & Contracts
Oversight, Policy and Procurement

Procurement

Workforce Solutions Greater Dallas released two procurements on January 23rd for a Youth Job Skills Initiative and a Women’s Entrepreneurship Bootcamp. The deadline for proposals in response to the procurements is 2:00 p.m. on Thursday, February 13, 2020.

Youth Job Skills Initiative

One proposal was received in response to the Youth Job Skills Initiative from Wilkinson Center with a proposed amount of \$39,205 + direct training dollars. The proposal was reviewed and evaluated. Wilkinson Center met the threshold (70 or above) for consideration of funding (since the procurement was released TWC has extended the contracts for a full year, therefore our negotiations will include proportionate share of funding to cover the extended time).

Women’s Entrepreneurship Bootcamp

One proposal was received in response to the Women’s Entrepreneurship Bootcamp from Your Discovery Place Inc., requesting \$52,000. The proposal was reviewed and evaluated. Your Discovery Place Inc. did not meet the threshold for consideration of funding (70 or above). Since no acceptable bids are recommended, we will re-issue as a small purchase.

RECOMMENDATION: Board authorization to negotiate with Wilkinson Center to implement the proposed Youth Job Skills Initiative. An exact contract amount will be presented to the Board in April for ratification.

Contracts and Amendments

Contracts and budgets have been approved for Fiscal Year 2020 based upon grants received at that time. The Board has since received additional grants and unspent funds from the previous program year have been realized. As a result, staff requests amendments to the following existing FY2020 service provider contracts:

- I. **FY2020 ResCare Workforce Services (Workforce Solutions Operations) Contract** – provides management and operation of the workforce solutions offices. The additional funds in the amount of \$2,921,472 consists of the following:

Grant	Existing Contract Budget	Proposed Modifications	Total Budget
Workforce Innovation and Opportunity Act – Adult 9 month budget/12-month operating	\$ 3,900,000	\$ 400,000	\$ 4,300,000
Workforce Innovation and Opportunity Act - Dislocated Worker 9 month budget/12-month operating	\$ 3,500,000	\$ 400,000	\$ 3,900,000
Workforce Innovation and Opportunity Act – Rapid Response	\$ 7,000	\$ 33,783	\$ 40,783
Temporary Assistant to Needy Families	\$ 6,100,000	\$1,200,000	\$ 7,300,000
SNAP E&T	\$ 982,653		\$ 982,653
SNAP ABAWD	\$ 327,372		\$ 327,372
Non-Custodial Parent	\$ 380,644		\$ 380,644
Trade Adjustment Assistance	\$ 350,000		\$ 350,000
Wagner-Peyser Employment Services	\$ 135,000	\$ 100,000	\$ 235,000
Reemployment Services and Eligibility Assessment	\$ 800,000	\$ 250,000	\$ 1,050,000
Retail Pays		\$ 459,488	\$ 459,488
Adult Education & Literacy		\$ 78,201	\$ 78,201
Total Contract	\$16,482,669	\$ 2,921,472	\$19,404,141

II. **FY2020 ChildCareGroup (Child Care Assistance) Contract** – provides management and operation of the child care subsidy program. The additional \$20,990,967 consists of recoupment, lapsed and new FY2020 grant funds.

ChildCareGroup Child Care Assistance Contract	Operations	Direct Care Services	Total Budget
Existing FY2020 Contract Budget	\$ 4,700,000	\$ 72,452,618	\$ 77,152,618
FY19 Carry Forward Funds <i>(Child Care Match/Child Care Development Funds)</i>		\$ 4,946,784	\$ 4,946,784
FY2020 Child Care Development Funds	\$ 300,000	\$ 11,760,115	\$ 12,060,115
FY2020 Child Care Match <i>(contingent receipt of approval)</i>		\$ 3,984,068	\$ 3,984,068
Total Budget	\$ 5,100,000	\$ 93,143,585	\$ 98,143,585

The FY2020 year to date performance contracted target is 16,427 for the average number of children served per day.

III. **FY2020 Youth Services Contracts**

Youth Services Contractors	Existing FY2020 Contract Budget	Proposed Modifications	Total Budget
ResCare Workforce Services <i>Inclusive of the following funding sources for youth services:</i> <ul style="list-style-type: none"> ▪ Vocational Rehabilitation Wage Services for Paid Work Experience - \$202,500 ▪ Student Hireability Navigator - \$125,000 ▪ Foster Youth Performance Incentive Award - \$27,000 	\$ 3,202,500	\$ 2,152,000	\$ 5,354,500
DCCCD/Richland College Garland Campus	\$ 450,000	\$ 400,000	\$ 850,000
Gulf Coast Trades Center	\$ 275,000	\$ 0	\$ 275,000
Total Contracted	\$ 3,927,500	\$ 2,552,000	\$ 6,479,500

IV. **Child Care Quality Activity Contract Amendments**

- a. **FY2020 ChildCareGroup Contract (Child Care Quality)** – provides child care quality improvement activities to assist child care providers in enhancing their skills and quality of services provided to children in Dallas County. The amendment is to add \$67,500 for the Texas Rising Star Child Care Award received at the Annual Texas Workforce Commission Conference this past December. The total value of contract after this amendment is \$1,606,500.
- b. **Together4Children** – provides intensive Directors leadership training and infant/toddler training activities. The amendment is to allow for additional funds in the amount of \$101,375 to extend the existing services to up to 40 additional child care professionals. The total value of contract after this amendment is \$210,415.

RECOMMENDATION: Board authorization to amend existing FY2020 contracts, up to the amount listed, pending negotiations and a statement of work that increases both quality and quantity of services to the populations.