



100K Youth Event, April 5, 2018 , photo credit: James Edward

April Briefing Materials

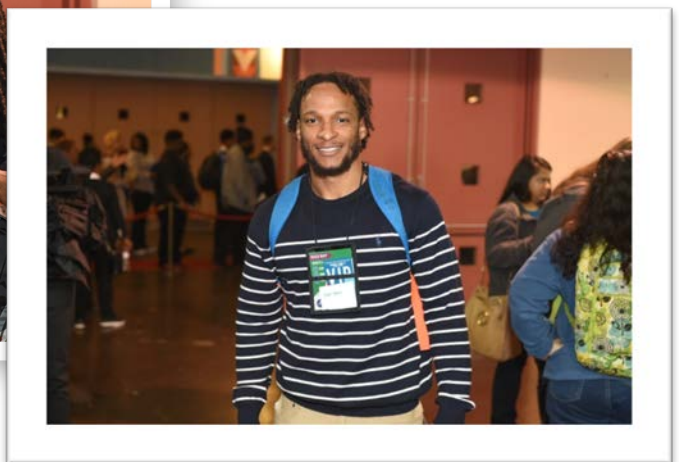
April 18, 2018
7:30 A.M.

WORKFORCESOLUTIONS
G R E A T E R D A L L A S

Ross Tower 500 N. Akard St., Suite 2600, Dallas, Texas 75201

www.wfsdallas.com 214-290-1000

100K Snapshots, April 5th



BOARD OF DIRECTORS MEETING

April 18, 2018 – 7:30 a.m.

Dallas Regional Chamber, 500 N. Akard St., Suite 2600, Dallas, Texas 75201

Call to Order — Ellen Torbert, Chair

Public Comment

Declaration of Conflict of Interest

Chairman's Comments

- Introduction of New Director

Consent Agenda

Action

- A. Review and Approval of February 21, 2018 Meeting Minutes
- B. Approval of Training Providers and Vendors
- C. Contracts and Purchases
- D. Endorsement of External Grant Applications and Agreements

Means, Ends and Expectations

Discussion/Action

- A. Monthly Financial Analysis
- B. Monthly Performance Analysis
- C. Employer Engagement – Sector Strategies
- D. Legislative Update

Closed Session Meeting with Board Attorney; Closed Meeting Pursuant to §551.071 Texas Open Meetings Act

President's Briefing

Discussion/Action

- A. Action pursuant to the Closed Session
- B. Authorization of Contracts, Partnerships, and Agreements
- C. Policy
- D. Leases
- E. Quality Assurance and Oversight

General Discussion/Other Business

Adjourn

Persons with disabilities who plan to attend this meeting and who may need auxiliary aids, services, or special accommodations, should contact Workforce Solutions at 214-290-1000, two (2) working days prior to the meeting, so that appropriate arrangements can be made.

achieving competitive solutions ... for employers through quality people and for people through quality jobs.

Ross Tower, 500 N. Akard Street, Suite 3030 ■ Dallas, TX 75201 ■ www.wfsdallas.com ■ 214-290-1000 ■ Fax: 214-745-1110 ■ TDD 214-745-1054

**Meetings are held at Ross Towers, 500 N. Akard St., Suite 2600, Dallas, Texas 75201 at 7:30 A.M., unless otherwise noted.*

2018 MONTHLY MEETING SCHEDULE – Wednesday Meeting Dates

April 18, 2018	Solutions Panel Discussion
May 16, 2018	WIOA Target Occupations List
August 15, 2018	Presentation and Acceptance of the Annual Audit
September 19, 2018	Approve New Annual Contracts (Workforce, Childcare, Youth, Professional Services) and Eligible Training Provider Review
October 17, 2018	Awards Ceremony, Annual Meeting, Annual Meeting, Election of Officers, CEO Evaluation by the Full Board
November 8, 2018	Red, White and You! Statewide Hiring Fair at Gilley's 1135 S. Lamar, (attendance optional)
November 28-30, 2018	TWC 22 nd Annual Conference, Hilton – Americas, Houston, Texas (attendance optional)

2019 MONTHLY MEETING SCHEDULE – Wednesday Meeting Dates

January 16, 2019	Welcome New & Returning Board Directors and Approve Annual Budget
February 20, 2019	Engage Auditors
April 17, 2019	Strategic Planning
May 15, 2019	WIOA Target Occupations List
August 21, 2019	Presentation and Acceptance of the Annual Audit
September 18, 2019	Approve New Annual Contracts (Workforce, Childcare, Youth, Professional Services) and Eligible Training Provider Review
October 16, 2019	Awards Ceremony, Annual Meeting, Election of Officers and Renewal of Staff Health Benefits, CEO Evaluation by the Full Board
TBA	Red, White and You! Statewide Hiring Fair (attendance optional)
TBA	TWC 23 rd Annual Conference, (attendance optional)

BOARD OF DIRECTORS

*Officers: Ellen Torbert, Southwest Airlines, Chair
Bill O'Dwyer, MIINC Mechanical, Vice Chair
Terrance F. Richardson, KPMG, Treasurer
Gilbert Gerst, Bank of Texas, Past Chair*

*Laurie Bouillion Larrea, President
Connie Rash, Secretary*

*Rebecca Acuña, PepsiCo
Irma Allen, HHSC
Cristina Criado, Criado and Associates
Holly Crowder, Beck
Rolinda Duran, Texas Workforce Solutions, Vocational Rehabilitation Services
Angela Farley, Dallas Regional Chamber
Kevin Faulkner, Texas Workforce Commission
Lewis E. Fulbright, Dallas AFL-CIO
Dr. Michael Hinojosa, Dallas ISD
Susan Hoff, United Way of Metropolitan Dallas
Carter Holston, NEC Corporation of America
Jim Krause, Krause Advertising
Leonor Marquez, Los Barrios Unidos Community Clinic
Dr. Joe May, Dallas County Community College District
Kerry McGeath, Desoto Public Library
Robert Mong, University of North Texas at Dallas
Jason Oliver, AT&T
Niki Shah, Baylor Scott & White
Michelle R. Thomas, JPMorgan Chase
Mark York, Dallas AFL-CIO
Gabiella Draney Zielke, Tech Wildcatters*

NEW BOARD DIRECTOR



Rebecca Acuña
PepsiCo
Director of Government Affairs

Rebecca Acuña is the Director of Government Affairs for PepsiCo, responsible for state and local relations in Texas. Prior to joining PepsiCo, she was the Executive Director of the Latino Center for Leadership Development, a national leadership organization that creates a pipeline of policy-makers and thought-leaders. Ms. Acuña has also served in leadership roles in political campaigns and federal and state government in Washington, D.C. and Texas. A veteran of the Texas State capitol, Ms. Acuña has served as a Chief of Staff and Communications Director for three members of the Texas House of Representatives. She was the first Latina tapped as statewide Press Secretary for a major-party gubernatorial campaign in Texas. She has also served as Communications Director for a Texas Member of Congress in Washington, D.C. Raised in Laredo, Texas, Rebecca is a graduate of the University of Texas at Austin. She serves on the Board of Directors of the League of Women Voters of Greater Dallas and on the Board of Directors for the ChildCareGroup.

Consent Item – A
Review and Approval of Meeting Minutes February 21, 2018

Directors Present	Directors Present(cont'd)	Directors Absent
Tré Black	Leonor Marquez	Irma Allen
Holly Crowder	Dr. Joe May	Cristina Criado
Rolinda Duran	Kerry McGeath	Susan Hoff
Angela Farley	Robert Mong	Mark York
Kevin Faulkner	Jason Oliver	Gabriella Draney Zielke
Lewis Fulbright	Terrance Richardson, Treasurer	
Gilbert Gerst, Past Chair	Niki Shah	
Dr. Michael Hinojosa	Michelle Thomas	
Carter Holston	Ellen Torbert, Chair	
Jim Krause		
Bill O'Dwyer, Vice Chair		

MINUTES

Call To Order/Welcome

Chair, Ellen Torbert called the Board of Directors' meeting to order at 7:43 a.m. and welcomed everyone in attendance. A quorum was present.

Public Comment – None

Declaration of Conflict of Interest – Chair Torbert asked for Board of Directors' Declaration of Conflict of Interest on any of the Action Item: Terrance Richardson, Rolinda Duran and Kevin Faulkner TWC and any state agency matters. Dr. Michael Hinojosa, DISD issues and Dr. Joe May any DCCCD issues.

Chairman's Comments

- **Introduction of New Directors and Recognition** - Michelle R. Thomas, JPMorgan Chase, Dr. Michael Hinojosa, Dallas, ISD, Robert Mong, University of North Texas at Dallas and Lewis Fulbright, Dallas AFL-CIO. Chair Torbert thanked the new directors for serving on the board.
- **AEL Awards** - Vice President, Demetria Robinson reported that the Adult Education and Literacy Consortium exceed the benchmark at 37% serving 3,223 of the total target number 8,768 to be served at June 30th. As a result of this achievement, the board's AEL partners received a total of \$132,800.00.
- **Outgoing Directors** – President Laurie Larrea thanked Lee Ann Valerio and James Stubbs for their work on the board.

Report from the Finance Committee – Terrance Richardson, Treasurer

Committee Members Attending:

Terrance Richardson, WFSDallas Board Treasurer and Committee Chair, Leonor Marquez and Angela Farley, Committee members

Committee Members Unable to Attend: Jason Oliver and Gabriella Draney Zielke

Guests Attending: Kevin Smith, CPA, Partner and Michelle Buss, Manager with Crowe Horwath Accounting Firm

Staff Attending: Laurie Bouillion Larrea, President, Mike Purcell, CFO, Connie Rash, Senior Vice President and Board Secretary Ashlee Verner, Accounting Manager

Meeting was called to order at 8:35 a.m. by the **Board Treasurer and Committee Chair, Terrance Richardson**. Due to an absence of quorum for the entire meeting, the members present chose to review all material and make informal recommendations.

I. Review and Adoption of 2017 Annual Audit Plan

Kevin Smith, Partner, Crowe Horwath, and Michelle Buss, Manager for Crowe presented the 2017 Audit Plan to the Committee. The price this year is \$99,500 - similarly priced to our last audit. The members asked a few questions regarding scope and timing. Members thanked the visitors and suggested the Audit Plan be recommended to the full board for consideration.

Although a quorum of the committee was unable to meet simultaneously, two members each met with staff and the Chair to review and express support for the action presented. The information was presented and supported by staff recommendation.

In light of an absence of quorum, it was recommended that the board of directors accept the above items for consideration and approval based upon staff's recommendation with endorsement of those in attendance.

Angela Farley made the motion to accept the Audit Committee's above recommendation. The motion passed with Dr. May seconding.

II. Review and Approval of Annual Budget

The members in attendance reviewed the 2018 Proposed Annual Budget as presented by Mike Purcell, CFO. The grant funds for 2018 reflected an increase in child care funds, and continued decreases in Dislocated Worker funding. Overall, the budget is \$99.6M, a net increase of 3.27% and represents a very substantial investment in workforce for Dallas County. Administrative costs represent

4.38% and infrastructure costs to operate eight workforce centers represent another 3.59%. Members suggested the budget be recommended to the entire board for consideration. The Audit Committee meeting concluded at 9:45 a.m.

Gilbert Gerst made the motion to accept the committee's recommendation. The motion passed with Bill O'Dwyer seconding.

Closed Session-Meeting with Board Attorney; Closed Meeting Pursuant to §551.071 Texas Open Meetings Act

Convened at 8:20 a.m.

Reconvened at 8:33 a.m.

President's Briefing – Item A

Action Pursuant to Closed Session Regarding Bylaws

Attorney John Dickey was unable to attend or call. Items left until April meeting. Chair, Ellen Torbert made the motion to accept decision that was made in closed session. The motion passed with Terry Richardson seconding.

President Larrea welcomed Regen Fearon to the podium. Ms. Fearon briefed the board on Early Matters Dallas.

Consent Agenda

A. Review and Approval of October 2017, Meeting Minutes

B. Approval of Training Providers and Vendors

Training Providers

It was recommended that the Board give authorization to approve vendors' training programs as presented in the board packet. Those not approved are not on the target occupations list, or above the board's maximum training cost according to policy.

C. Contracts and Purchase

FY17 ChildCareGroup Contract (TRS Quality Improvement Activities) Closeout Amendment

A contract amendment was necessary to add funds to cover cost of additional services provided for Texas Rising Star (TRS) quality improvement activities in the amount of \$48,994 as follows:

- \$45,486 - TRS operational and direct provider support; and
- \$3,508 - TRS Mentors

It was recommended that the Board approve a ratification to amend the FY17 ChildCareGroup TRS quality improvement activities contract with additional funds not to exceed \$48,994 as presented above.

FY17 ChildCareGroup Contract (Child Care Assistance) Closeout Amendment

A contract amendment is necessary to close out the FY17 ChildCareGroup contract adding additional funds for direct care services in the amount of \$1,185,928 through October 31, 2017. These additional funds were provided through funds received from TWC for mandatory populations, children in protective services care, and carry forward funding.

It was recommended that the Board approve a ratification to amend the FY17 ChildCareGroup contract with additional funds not to exceed \$1,185,928 as presented above.

D. Endorsement of External Grants and Partnerships

Federal and State external funding sources often require review and support from the local workforce development board. Board staff evaluates grants for cost reasonableness, appropriateness of program activities, employer demand, and quality outcomes. These applications occupationally request partnership and/or financial support. The following application was presented to the Board for endorsement:

Partnership	Status	Program Overview
AARP	Funded	WFSDallas will partner with AARP to continue to offer outreach materials and job search to 50+ individuals.

Bill O'Dwyer made the motion to approve staff's recommendations on the Consent Agenda. The motion passed with Jason Oliver seconding. There were three abstentions Terrance Richardson and Dr. Joe May and Kevin Faulkner.

Means, Ends and Expectations

A. Monthly Performance Analysis – President Laurie Larrea referenced Pages 20-22 of the board packet and briefed the board on Child Care, Choices and other performances.

B. Monthly Financial Analysis – President Larrea referenced Pages 16-19 of the board packet and briefed the board.

C. Employer Engagement – Vice President, Linda Davis referenced Pages 24-25 of the board packet. She briefed the board on the past and upcoming events and encouraged attendance. Ms. Davis continued with a legislative update.

President's Briefing

B - Authorization of Contracts, Partnerships, and Agreements

Approval of Child Care Local Match Partners

The 2018 fiscal year total amount of local match required to access the federal child care funds is \$4,721,674. Staff requests ratification of the agreements with DCCCD-Eastfield College, Dallas ISD and University of North Texas Dallas to secure a portion of local match funds in the amount of \$325,000 at this time. Staff is continuing their efforts to secure the remaining match funds

(\$671,674) and will bring back for ratification in April. The table below represents the additional local match funds secured from existing partners:

Local Match Partners	Local Amount	Federal Amount
DCCCD-Eastfield College	\$25,000	\$48,072
Dallas ISD	\$50,000	\$96,145
University of North Texas Dallas	\$250,000	\$480,727
Total	\$325,000	\$624,944

It was recommended that the Board approve ratification to accept the contribution for the Local Match agreement as specified above as part of the CCG FY18 contract to provide direct care to eligible children in Dallas.

Contract Amendments

Contracts and budgets were approved in October and November 2017 for Fiscal Year 2018 based upon grants received at that time. The Board has since received additional grants and lapsed funds from the previous program year have been realized. As a result, staff requests amendments to the following existing FY18 service provider contracts:

1. ***FY18 ResCare Workforce Services Contract (Workforce Operations)*** - provides management and operation of the workforce solutions offices:
 - \$122,243 in WIOA Adult
 - \$450,000 in WIOA Dislocated Worker
 - \$640,008 in Reemployment Services and Eligibility Assessment
 The value of contract after this amendment is \$15,856,830.
2. ***FY18 ResCare Workforce Services Contract (Youth)*** - provides management and operation to young adults ages 18-24 throughout Dallas County. The additional funds in the amount of \$450,000 will cover costs of continued services. The value of contract after this amendment is \$2,331,250.
3. ***FY18 ChildCareGroup Contract (Child Care Assistance)*** - provides management and operation of the child care subsidy program. Additional funds are for direct care:
 - \$6,734,010 in CCF carryover
 - \$2,493,623 in Local Match carryover
 The value of contract after this amendment is \$68,344,720.

It was recommended that the Board give authorization to amend the existing FY18 contracts to **ResCare Workforce Services** for Workforce Center services and Young Adults; and **ChildCareGroup** (child care services) as presented above.

Job Access/Reverse Commute (JARC) Projects

- a. WFSDallas was awarded a one-year \$210,000 grant for a *Southern Dallas - Inland Port Job Access Transportation Study* project. The Transportation Study will survey Inland Port employers to identify employee transportation needs and routes in DART's non-rail areas with the goal of expanding job access for citizens of Southern Dallas. Grant activities planned include the procurement of a qualified transportation planning organization (e.g. HNTB, Kimley Horn, AECOM, Freese and Nichols) to conduct the study for an amount not to exceed \$200,000 and for WFSDallas to accept \$10,000 (5%) for overhead and grant management.
- b. WFSDallas was awarded a 3-year \$360,090 grant for a *Southern Dallas - Inland Port Job Access Vanpool Service* project. The total grant includes an \$180,045 (50%) match which will be solicited from employers who hire job seekers using the service. The vans will be used by employees to transport to and from the Inland Port employment center. WFSDallas will contract with DART and/or its' Van Pool contractor in the amount of \$325,800 to manage the daily service and WFSDallas will receive \$34,290 for project management and program outreach materials.

It was recommended that the Board give authorization to accept the Job Access Reverse Commute Grants; to procure a qualified transportation planning organization; and, to contract with DART and/or its' van pool contractor (VRIDE), as stated above. Authorization is contingent upon final negotiations with North Central Texas Council of Governments in March 2018.

Walmart Grant

Walmart awarded Workforce Solutions Greater Dallas \$ 1,771,576 to implement Retail Pay\$, a retail pipeline project. This grant will assist 750 current workers and 100 new workers over the next two years with training and support services designed to improve upward mobility within the industry. The grant includes \$468,374 in ResCare staffing costs and \$70,000 in employer outreach services to be provided by the Dallas Regional Chamber (DRC). The grant also includes \$850,000 in training scholarships, \$70,000 for web/mobile application development, \$152,150 in technology tools/tablets, and \$152,150 for oversight and management.

Board authorization to contract with ResCare Workforce Services for \$468,374; pass through of scholarship funds (as appropriate) and to contract with Dallas Regional Chamber for \$70,000 to convene employers, as described above

Adult Education and Literacy Consortium Contract Amendments

In the PY4 Adult Education and Literacy grant, it required programs to meet a performance benchmark of 33% of target on numbers served at the end of the first quarter. Our Consortium exceeded the benchmark at 37% serving 3,223 of our total target number 8,768 to be served at June 30th. As a result of this achievement, we were able to receive the set aside performance dollars in the amount of \$139,808 for the first time in 4 years of the program. Of that amount, we were able to award a total \$132,800 to our partners for this achievement.

In addition, at the Annual Texas Workforce Commission Conference in December, the Board received two awards for Adult Education and Literacy: 1st place for Employer Partnership, \$50,000 and 3rd place for College Integration, \$20,000. These awards were made possible due to the continued collaborative efforts of all our partners over the last 4 years. Of the amount we were able to award a total of \$63,000 our partners.

Staff requested ratification of the awards and performance dollars received to our contractors as follows:

AEL Consortium Partner	Awards funding	Performance funding
Dallas County Community College District	\$ 38,000	\$ 87,000
Wilkinson Center	\$ 10,000	\$ 21,500
Irving ISD	\$ 6,000	\$ 11,500
Richardson ISD	\$ 3,500	\$ 7,800
Richland-Garland Campus	\$ 3,500	\$ 5,000
ResCare Workforce Services	\$ 2,000	

It was recommended that the Board approve ratification to amend the existing AEL Consortium Partner’s contracts with the awards and performance dollars as presented above.

Item C - Policy

WFSDallas’ Training Provider Policy, T0108, will be amended to add exempt providers in accordance with Texas law on career schools and colleges. WFSDallas will research and design an alternative process for provider and curriculum approval.

It was recommended that the Board give authorization to move forward and return with formal policy recommendations at the April Board meeting.

D - Leases

- AEL Leases** – In November, the board received a lease termination letter from Dallas ISD indicating 60 days to vacate the Titche Annex facility where adult education classes were being held. The notice indicated that DISD would be renovating the facility for use as a school. At that time, the board began searching for space in the Pleasant Grove area to keep the services available in the community. The board was able to partner with KIPP Pleasant Grove located across Buckner on St. Augustine for limited space. *The KIPP initial lease includes classroom space in the evenings for the months of February and March in the amount of \$8,740, with an option for an extension through June 30, 2018.* The Titche Annex facility was \$8,136 per month. In addition, DCCCD has provided temporary space at the Bill J. Priest campus to allow for morning and evening classes at least through this program year (June 30, 2018) at no cost.

- Grand Prairie Workforce Center** – PARUSA, the landlord, has offered a one (1) year amendment that would extend the current lease ending July 31, 2018. This amendment does not alter the terms and conditions of the primary lease.

It was recommended that the Board approve ratification to accept the extension of the current Grand Prairie workforce center beginning August 1, 2018 through July 31, 2019 and the initial lease with KIPP with an option to extend through June 30, 2018.

Bill O’Dwyer made the motion to accept the above recommendations. The motion passed with Holly Crowder seconding with the following abstentions Rolinda Duran and Kevin Faulkner Dr. Michael Hinojosa, and Dr. Joe May.

E. Quality Assurance and Oversight

President Larrea briefed the board on the LEAP 2 and the TWC Adult Education and Literacy program monitoring reports.

General Discussion/Other Business

Adjourn – 9:40 AM

Consent Item – B
Approval of Training Providers and Vendors

Training Provider	Course	Hours	Cost	Approved	Not Approved
Community Truck Driving School	Truck Driver Training Program (CDL)	160	\$4,200		x
Richland College (DCCCD)	Construction Laborer - Carpentry	192	\$4,984	x	
Divergence Academy	Data Science Immersive	420	\$17,000		x
Oklahoma School of Construction	Heavy Equipment Operations Level 1	120	\$10,329		x
Oklahoma School of Construction	Heavy Equipment Operations Level 2	240	\$20,658		x
Brightwood College	Dental Assistant	760	\$15,266		x
El Centro College	Accounting Technology/Technicians & Bookkeeping	336	\$6,674	x	
Brightwood College	Medical Assistant	720	\$15,140		x
Brightwood College	Medical Office Specialist	760	\$15,230		x
Med E-Learning Center	Medical Billing and Coding Specialist	40	\$2,200	x	
ComputerMinds.com	IT Project Management Training	168	\$9,795	x	
ComputerMinds.com	Database Administrator Training	144	\$9,995	x	
ComputerMinds.com	Cybersecurity Professional Training	144	\$8,995	x	
ComputerMinds.com	ITIL Foundations Certification Training	24	\$1,995	x	
ComputerMinds.com	Network Support Technician Training	168	\$8,995	x	
ComputerMinds.com	Advanced Microsoft Office Specialist Certification Training	40	\$1,800	x	
ComputerMinds.com	Desktop Support Technician Training	168	\$8,395	x	
El Centro College	Management Associate of Applied Science	1776	\$6,145	x	
El Centro College	Accounting Clerk Certificate	256	\$1,419	x	
El Centro College	Office Assistant Certificate	816	\$2,741	x	
ComputerMinds.com	Cisco Certified Network Associate (CCNA) Extended Training	80	\$3,995	x	
ComputerMinds.com	Basic Microsoft Office Specialist Certification Training	40	\$1,800	x	
El Centro College	Retail Management Certificate	528	\$2,996	x	
El Centro College	Associate of Science Degree with a Field of Study in Business	432	\$4,540	x	
El Centro College	Software Application Specialist Certificate	352	\$2,194	x	
El Centro College	Business Administration Human Resource Assistant	480	\$1,584	x	
Arlington Career Institute	Medical Office Specialist	600	\$11,129	x	
Medical Professional Institute, LLC	Medical Secretary	200	\$4,964		x
Medical Professional Institute, LLC	Medical Assistant	600	\$11,764		x
Texas School of Continuing Education & Recruitment	Diploma in Digital Marketing & Search engine Optimization	64	\$4,500	x	
Texas School of Continuing Education & Recruitment	Bookkeeping and Quickbooks Accounting	64	\$4,500	x	
Texas School of Continuing Education & Recruitment	Certificate of Network Administrator	64	\$5,000	x	
Texas School of Continuing Education & Recruitment	Diploma in Medical Record & Health Information Technician	64	\$5,000	x	
Texas School of Continuing Education & Recruitment	Certificate of Cloud Security Professional	64	\$8,000	x	
Texas School of Continuing Education & Recruitment	SAP HCM	64	\$8,000	x	

Texas School of Continuing Education & Recruitment	Business Analyst for IT Professionals	64	\$5,000	x	
Texas School of Continuing Education & Recruitment	Comprehensive Mobile Repair Technician	64	\$4,000	x	
Texas School of Continuing Education & Recruitment	Certificate Of Cloud Security Professional	64	\$8,000	x	
Texas State Technical College	Building Construction Technology AAS	1632	\$12,047		x
Texas State Technical College	Building Construction Craftsman Certificate 1	912	\$6,371		x
Texas State Technical College	Electronics Technology AAS	1696	\$11,372		x
Texas State Technical College	Aircraft Airframe Technology AAS	1680	\$11,472		x
Texas State Technical College	Aircraft Airframe Technician Certificate 2	1440	\$8,982		x
Texas State Technical College	Aircraft Powerplant Technology AAS	1664	\$11,472		x
Texas State Technical College	Aircraft Powerplant Technician Certificate 2	1424	\$8,982		x
Texas State Technical College	Avionics Technology AAS	1584	\$11,647		x
Texas State Technical College	Automotive Technology AAS	1680	\$11,522		x
Lanecert Inc	Cisco Network Engineer (Routing & Switching)	140	\$8,800	x	
Lanecert Inc	Cisco Network Engineer (Wireless)	140	\$8,800	x	
Texas State Technical College	Auto Collision & Management Technology- Repair Specialization AAS	1568	\$11,722		x
Texas State Technical College	Auto Collision & Management Technology- Refinishing Specialization AAS	1632	\$11,722		x
Texas State Technical College	Auto Collision Repair Certificate I	992	\$6,963		x
Texas State Technical College	Auto Collision Refinishing Certificate	848	\$5,469		x
Texas State Technical College	Auto Collision Repair II	1360	\$8,980		x
Richland College (DCCCD)	Warehouse Generalist	144	\$1,950	x	
Texas State Technical College	Auto Collision & Refinishing ATC Certificate	848	\$5,469		x
Texas State Technical College	Auto Collision Repair ATC	784	\$5,469		x
Texas State Technical College	Diesel Equipment Technology Heavy Truck Specialization AAS	1808	\$12,812		x
Texas State Technical College	Diesel Equipment Technology Heavy Truck Certificate 1	1056	\$8,059		x
Texas State Technical College	Diesel Equipment Technology Off Highway Specialization AAS	1584	\$12,812		x
Texas State Technical College	Automotive Technician Certificate 2	1140	\$8,711		x
Texas State Technical College	Diesel Equipment Technology Off Highway Equipment Certificate	1056	\$8,059		x
Texas State Technical College	Electrical Construction Certificate	1200	\$8,097		x

RECOMMENDATION: Board authorization to approve vendors' training programs, as presented above. Those not approve were not on the targeted occupations list, outside of the workforce area, or above the board's maximum training amount according to policy.

**Consent Agenda Item-C
Contracts and Purchases**

Job Access/Reverse Commute (JARC) Projects

The Job Access Reverse Commute (JARC) grants, approved in February 2018, will require a responsible and qualified project management consultant to ensure all parts of the grant are successfully completed. On March 23, 2018 a Request for Quotations was released and two responses were received. Staff requests board authorization to negotiate and contract with the highest ranked bidder: JC Myers LLC. If unsuccessful, we will negotiate with the second highest bidder: 3i Contracting. The consulting contract will be presented for ratification at the May 2018 Board meeting.

RECOMMENDATION: Board authorization to negotiate and contract for JARC Project Management Consulting services based upon successful negotiations. The Project Management services will be for one year with the option to extend the agreement for up to two additional one-year terms depending upon satisfactory performance, compliance with contractual obligations and availability of resources.

Retail Pay\$ Project

As presented last month, Walmart awarded Workforce Solutions Greater Dallas \$1,771,576 to implement Retail Pay\$, a retail pipeline project. The Board approved contracts with ResCare Workforce services totaling \$468,374 in ResCare staffing costs and \$70,000 in employer outreach services to be provided by the Dallas Regional Chamber (DRC). This item adds additional grant funds to ResCare's contract totaling \$850,000 in Walmart funded training scholarships, and \$314,287.50 in WIOA funds for match.

RECOMMENDATION: Board authorization to contract with ResCare Workforce Services for \$850,000 in Walmart-funded training scholarships and \$314,287.50 in WIOA funds for match.

Dallas LEAP2 Project

WFSDallas received \$500,000 from the Department of Labor. Following our discussions with the Sheriff's Department staff, it was agreed that the eligibility criteria as indicated by the Department of Labor (FOA-ETA-16-03) and the population served by the Sheriff's Department are not a good match for LEAP2 grant activities. Staff has exhausted all possible program partners without success. Staff recommends to close the DOL Dallas LEAP2 Grant with DOL and return all unspent funds.

RECOMMENDATION: Board authorization to close the DOL Dallas LEAP2 Grant and return all unspent funds.

100k Opportunities Initiative

WFSDallas received \$250,000 from the Schultz Family Foundation and the Starbucks Foundation on May 12, 2017 and ends on May 11, 2018. As of April 5th, we have satisfied the initial deliverables of the grant. WFSDallas will deobligate \$34,000 from ResCare Workforce Services' contract necessary to cover the expenses from the April 5th job fair held at Fair Park.

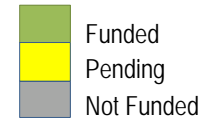
RECOMMENDATION: Board authorization to deobligate \$34,000 from the ResCare Workforce Services contract for the 100k Opportunities Initiative. Final amounts will be ratified at the May meeting.

ResCare Contract Amendments

Workforce Solutions Greater Dallas will amend the ResCare Workforce Services contract to add an additional \$200,000 in WIOA Dislocated Worker funds and \$200,000 WIOA Youth funds with 50% of the funds for operations and 50% for program activities.

RECOMMENDATION: Board authorization to amend the ResCare Workforce Services contract to add \$200,000 in WIOA Dislocated Worker funds and \$200,000 in WIOA Youth funds with 50% for operations and 50% for program costs.

Consent Item – D
Endorsement of External Grants and Partnerships



Federal and State external funding sources often require review and support from the local workforce development board. Board staff evaluates grants for cost reasonableness, appropriateness of program activities, employer demand, and quality outcomes. These applications occupationally request partnership and/or financial support. The following applications/partnership are presented to the Board for endorsement.

Partnership	Status	Program Overview
Texas Workforce Commission Dual Credit Career and Technical Education Program	Pending	Eastfield College proposes to increase and expand opportunities in Heating, Ventilation, and Air Conditioning industry requesting \$182,535 for 50 dual credit students (partners include DISD Spruce High School, Seagoville High School, DISD, Garland, Mesquite and Sunnyvale ISD schools, and Five Star Heating and AC and other industry partners. Funding will enhance three existing dual credit programs in career and technical education.
Texas Workforce Commission Dual Credit Career and Technical Education Program	Pending	Cedar Valley College will partner with National Coalition of Certification Centers (NC3) and Trane have recommended strategic enhancement of our existing HVAC program in order to provide our dual-credit students with the necessary skills and credentials needed for high wage employment in the Heating/AC Mechanic field. CVC has requested \$225,000.
Texas Workforce Commission College Credit for Heroes	Funded	DCCCD requests a partnership with WFSDallas to co-locate in the Opportunity Center to assist veterans with employment pathways that combine military service with educational courses.

Previously Presented Pending Status

Funding Source/	Program Overview
AARP	WFSDallas will partner with AARP to continue to offer outreach materials and job search to 50+ individuals.
DISD and TRAC	DISD received a \$498,051 grant from TWC to launch a two-year pilot with CitySquare TRAC and WFSDallas. The grant enables the district and TRAC to hire personnel to offer counseling and mentoring students require, while providing incentives to students upon completion of program steps, engage in job training and offer \$50,000 in paid internships with local employers.
Texas Workforce Commission	Collin County Community College District proposes \$294,100 to train 82 new hires and 142 current workers within IT security, infrastructure, engineering and project management serving ASSA Abloy. A reciprocal agreement is maintained between DCCCD and Collin County Community College District for Dallas County employers.
Walmart Foundation	WFSDallas submitted a grant application to Walmart. Notification was received that the application was funded. Details to be released on February 23.
Texas Workforce Commission	Richland College Garland Campus submitted a Skills Development Grant to train 385 current workers and 37 new workers for a grant totaling \$761,697 with company partners that included some of the following: Atlas Copco, Barnsco, CSM Bakery, Micropac.
Texas Workforce Commission	Mountain View College submitted a Skills Development Grant to train 119 current workers and 70 new workers for a grant totaling \$429,573 partnering with Tekni-Plex (Dolco).
Texas Workforce Commission	Brookhaven College is partnering with Thomson Reuters to train 370 current workers and 123 new workers in business technical skills for a grant totaling \$910,800.
Texas Workforce Commission	Richland College – Garland Campus collaborates with Associa to train 575 (183 new hires and 392 current workers) requesting \$707,696.
	El Centro College collaborates with Dean Management and Oak Farms Dairy to train 75 current workers requesting \$130,086.
	Eastfield College collaborates with the Bottling Group to offer 10 new hires and 102 current workers training with a request of \$190,344.
	Brookhaven College coordinating with Hilite International Automotive to provide training to 15 new hires and 252 current workers with a request of \$327,250.
Texas Workforce	Cedar Valley College submitted an application for a 12-mnth Skills Development Fund grant project in the amount of \$1,101,294 to train 613
City of Dallas	Workforce Readiness, Placement and Retention Project- coordination of workforce services with selected partners dependent upon available resources and Non-duplication of WFSDallas, and DCCCD services. Four community based organizations received city funds for workforce development initiatives.
Texas Workforce Commission	North Lake College and Cardinal Financial Services are submitting this request for a 12-month Skills Development Fund (SDF) grant project in the amount of \$395,675 to train 107 new employees (\$2,969/trainee) a total of 100 percent (100%) new jobs.

RECOMMENDATION: Board authorization to approve grant applications and partnership, as presented above.

**MEANS, ENDS AND EXPECTATIONS
DETAIL EXPENDITURE REPORT
FEBRUARY, 2018**

Contract Name	Contract #	End Date	Budget	Cumulative Expenses	% Expended	% Expected	Obligations	Total Expenses + Obligations	% Expenses Obligations
WIOA-YOUTH-PROGRAM	0616WOY000	6/30/2018	\$ 3,799,116.00	\$ 3,787,144.84	99.68%	80.00%	\$ 11,532.00	\$ 3,798,676.84	99.99%
WIOA-YOUTH-ADMIN	0616WOY000	6/30/2018	\$ 422,123.00	\$ 320,598.73	75.95%	80.00%	\$	\$ 320,598.73	75.95%
TOTAL YOUTH			\$ 4,221,239.00	\$ 4,107,743.57	97.31%	80.00%	\$ 11,532.00	\$ 4,119,275.57	97.58%
WIOA-ADULT-PROGRAM	0616WOA000	6/30/2018	\$ 3,783,071.00	\$ 3,704,354.68	97.92%	80.00%	\$ 78,716.32	\$ 3,783,071.00	100.00%
WIOA-ADULT-ADMIN	0616WOA000	6/30/2018	\$ 420,340.00	\$ 342,628.63	81.51%	80.00%	\$	\$ 342,628.63	81.51%
TOTAL ADULT			\$ 4,203,411.00	\$ 4,046,983.31	96.28%	80.00%	\$ 78,716.32	\$ 4,125,699.63	98.15%
WIOA-DISLOCATED -PROGRAM	0616WOD000	6/30/2018	\$ 3,344,288.00	\$ 2,964,375.50	88.64%	80.00%	\$ 370,663.86	\$ 3,335,039.36	99.72%
WIOA-DISLOCATED-ADMIN	0616WOD000	6/30/2018	\$ 371,586.00	\$ 163,599.59	44.03%	80.00%	\$	\$ 163,599.59	44.03%
TOTAL DISLOCATED WORKER			\$ 3,715,874.00	\$ 3,127,975.09	84.18%	80.00%	\$ 370,663.86	\$ 3,498,638.95	94.15%
TOTALS			\$ 12,140,524.00	\$ 11,282,701.97	92.93%	80.00%	\$ 460,912.18	\$ 11,743,614.15	96.73%
WIOA-YOUTH-PROGRAM	0617WOY000	6/30/2019	\$ 3,889,251.00	\$ 948,775.92	24.39%	66.67%	\$ 2,130,249.19	\$ 3,079,025.11	79.17%
WIOA-YOUTH-ADMIN	0617WOY000	6/30/2019	\$ 432,139.00	\$ 69,532.47	16.09%	66.67%	\$	\$ 69,532.47	16.09%
TOTAL YOUTH			\$ 4,321,390.00	\$ 1,018,308.39	23.56%	66.67%	\$ 2,130,249.19	\$ 3,148,557.58	72.86%
WIOA-ADULT-PROGRAM	0617WOA000-1	6/30/2019	\$ 3,870,392.00	\$ 847,745.40	21.90%	66.67%	\$ 2,075,462.67	\$ 2,923,208.07	75.53%
WIOA-ADULT-ADMIN	0617WOA000-1	6/30/2019	\$ 430,042.00	\$ 93,952.41	21.85%	66.67%	\$	\$ 93,952.41	21.85%
TOTAL ADULT			\$ 4,300,434.00	\$ 941,697.81	21.90%	66.67%	\$ 2,075,462.67	\$ 3,017,160.48	70.16%
WIOA-DISLOCATED -PROGRAM	0617WOD000-1	6/30/2019	\$ 3,118,131.00	\$ 576,776.15	18.50%	66.67%	\$ 1,937,064.77	\$ 2,513,840.92	80.62%
WIOA-DISLOCATED-ADMIN	0617WOD000-1	6/30/2019	\$ 346,458.00	\$ 28,498.97	8.23%	66.67%	\$	\$ 28,498.97	8.23%
TOTAL DISLOCATED WORKER			\$ 3,464,589.00	\$ 605,275.12	17.47%	66.67%	\$ 1,937,064.77	\$ 2,542,339.89	73.38%
WIOA-Rapid Response	0617WOR000	6/30/2018	\$ 67,684.00	\$ 48,033.30	70.97%	66.67%	\$ 17,271.70	\$ 65,305.00	96.49%
NDW-Texas Oil & Gas	0617-NDW000	12/31/2018	\$ 413,022.00	\$ 26,026.46	6.30%	61.54%	\$ 347,737.30	\$ 373,763.76	90.49%
NDW-DISASTER-HURRICANE HARVEY	0617-NDW001-1	9/30/2019	\$ 100,000.00	\$ 47,873.30	47.87%	25.00%	\$ 23,758.27	\$ 71,631.57	71.63%
TOTALS			\$ 12,667,119.00	\$ 2,687,214.38	21.21%	66.67%	\$ 6,531,543.90	\$ 9,218,758.28	72.78%

**MEANS, ENDS AND EXPECTATIONS
MONTHLY EXPENDITURE REPORT
FEBRUARY, 2018**

Contract Name	Contract #	End Date	Budget	Cumulative Expenses	% Expended	% Expected	Obligations	Total Expenses + Obligations	% Expenses Obligations
WORKFORCE INNOVATION AND OPPORTUNITY ACT									
WIOA FORMULA FUNDS	0616 WIOA FUNDS	6/30/2017	\$ 12,140,524.00	\$ 11,282,701.97	92.93%	80.00%	\$ 460,912.18	\$ 11,743,614.15	96.73%
WIOA FORMULA FUNDS	0617 WIOA FUNDS	6/30/2018	\$ 12,667,119.00	\$ 2,687,214.38	21.21%	66.67%	\$ 6,531,543.90	\$ 9,218,758.28	72.78%
RESOURCE ADMINISTRATION	0618RAG000	9/30/2018	\$ 8,735.00	\$ 3,690.80	42.25%	41.67%	\$ -	\$ 3,690.80	42.25%
TRADE ACT SERCVICES-2018	0618TRA000	12/31/2018	\$ 1,595,580.00	\$ 156,188.03	9.79%	N/A	\$ 1,120,533.34	\$ 1,276,721.37	80.02%
Reemployment Services and Eligibility Assessmen	0618REA000	10/31/2018	\$ 711,119.00	\$ -	0.00%	33.33%	\$ -	\$ -	0.00%
Totals			\$ 27,123,077.00	\$ 14,129,795.18	52.10%		\$ 8,112,989.42	\$ 22,242,784.60	82.01%
WAGNER-PEYSER EMPLOYMENT SERVICE									
EMPLOYMENT SERVICES	0618WPA000	12/31/2018	\$ 576,272.00	\$ 123,973.00	21.51%	41.67%	\$ -	\$ 123,973.00	21.51%
JAG Grant	0618WPB000	11/7/2018	\$ 97,500.00	\$ 29,701.42	30.46%	25.00%	\$ 63,899.60	\$ 93,601.02	96.00%
WCI- Child Care Conference	0618WCI000-2	9/30/2018	\$ 1,623.00	\$ -	0.00%	41.67%	\$ -	\$ -	0.00%
WCI- Foster Care Youth Conference	"	"	\$ 739.00	\$ -	0.00%	41.67%	\$ -	\$ -	0.00%
WCI- Red, White, and You+	"	"	\$ 32,000.00	\$ 31,768.78	99.28%	41.67%	\$ -	\$ 31,768.78	99.28%
WCI- TVLP Operating Grant Activities	"	"	\$ 8,584.00	\$ 3,576.61	41.67%	41.67%	\$ -	\$ 3,576.61	41.67%
WCI- Carrers in TX Industry Week/Youth Career F	"	"	\$ 50,000.00	\$ -	0.00%	41.67%	\$ -	\$ -	0.00%
Totals			\$ 766,718.00	\$ 189,019.81	24.65%		\$ 63,899.60	\$ 252,919.41	32.99%
FOOD STAMP EMPLOYMENT AND TRAINING									
Suppl. Nutrition Assistance Program	0618SNE000	9/30/2018	\$ 1,086,591.00	\$ 671,667.58	61.81%	41.67%	\$ 360,696.14	\$ 1,032,363.72	95.01%
Totals			\$ 1,086,591.00	\$ 671,667.58	61.81%		\$ 360,696.14	\$ 1,032,363.72	95.01%
TEMPORARY ASSISTANCE FOR NEED FAMILIES									
NONCUSTODIAL PARENT CHOICES PRGM	0618NCP000	9/30/2018	\$ 470,540.00	\$ 141,755.45	30.13%	38.46%	\$ 238,911.75	\$ 380,667.20	80.90%
TEMPORARY ASSISTANCE NEEDY FAMILIES	0618TAN000	10/31/2018	\$ 8,590,376.00	\$ 4,026,103.88	46.87%	38.46%	\$ 3,715,510.88	\$ 7,741,614.76	90.12%
Totals			\$ 9,060,916.00	\$ 4,167,859.33	46.00%		\$ 3,954,422.63	\$ 8,122,281.96	89.64%

**MEANS, ENDS AND EXPECTATIONS
MONTHLY EXPENDITURE REPORT
FEBRUARY, 2018**

Contract Name	Contract #	End Date	Budget	Cumulative Expenses	% Expended	% Expected	Obligations	Total Expenses + Obligations	% Expenses Obligations
CHILD CARE SERVICES									
CCF CCMS CHILD CARE	0618CCF000	12/31/2018	\$ 48,198,859.00	\$ 12,826,802.28	26.61%	41.67%	\$ 34,698,333.76	\$ 47,525,136.04	98.60%
CHILD CARE ATTENDANCE AUTOMATION	0618CAA000-1	11/30/2018	\$ 374,263.00	\$ 177,233.91	47.36%	41.67%	\$ 197,029.09	\$ 374,263.00	100.00%
CCM CCMS LOCAL INITIATIVE	0618CCM000-1	12/31/2018	\$ 9,079,355.00	\$ -	0.00%	33.33%	\$ -	\$ -	0.00%
CHILD CARE DFPS	0618CCP000	12/31/2018	\$ 5,065,200.00	\$ 3,117,316.25	61.54%	50.00%	\$ 1,947,883.75	\$ 5,065,200.00	100.00%
CHILD CARE QUALITY	0618CCQ000	10/31/2018	\$ 1,554,181.00	\$ 458,139.14	29.48%	38.46%	\$ 899,721.60	\$ 1,357,860.74	87.37%
Totals			\$ 64,271,858.00	\$ 16,579,491.58	25.80%		\$ 37,742,968.20	\$ 54,322,459.78	84.52%
STATE OF TEXAS									
ADULT EDUCATION AND LITERACY	0616AEL001-1	6/30/2018	\$ 7,639,470.00	\$ 7,302,156.57	95.58%	83.33%	\$ 332,820.22	\$ 7,634,976.79	99.94%
ADULT EDUCATION AND LITERACY	0616AELB01	6/30/2018	\$ 7,042,692.00	\$ 3,475,672.04	49.35%	66.67%	\$ 2,854,022.83	\$ 6,329,694.87	89.88%
AEL- PQI- Local Performance Improvement	0618PQI000	6/30/2018	\$ 70,000.00	\$ -	0.00%	33.33%	\$ 63,000.00	\$ 63,000.00	90.00%
Totals			\$ 14,752,162.00	\$ 10,777,828.61	73.06%		\$ 3,249,843.05	\$ 14,027,671.66	95.09%
GRAND TOTALS			\$ 117,061,322.00	\$ 46,515,662.09	39.74%		\$ 53,484,819.04	\$ 100,000,481.13	85.43%
PRIVATE									
DOL-LEAP GRANT	DOL	9/30/2018	\$ 500,000.00	\$ 41,370.77	8.27%	70.83%	\$ 413,411.18	\$ 454,781.95	90.96%
TEXAS VETERANS COMMISSION	TVC	9/30/2018	\$ 117,600.00	\$ 71,358.41	60.68%	41.67%	\$ -	\$ 71,358.41	60.68%
AARP-BACK TO WORK +50	AARP	1/31/2018	\$ 12,000.00	\$ 12,000.00	100.00%	100.00%	\$ -	\$ 12,000.00	100.00%
100K OPPORTUNITIES INITIATIVE	Starbucks/Schultz Foundation	5/11/2018	\$ 250,000.00	\$ 80,330.29	32.13%	75.00%	\$ 144,091.84	\$ 224,422.13	89.77%
RETAIL PIPELINE PROJECT (RETAIL PAYS)	Walmart Foundation	11/30/2019	\$ 1,771,576.00	\$ 1,586.91	0.09%	4.55%	\$ 537,036.87	\$ 538,623.78	30.40%
HCA PARTNERSHIP INITIATIVE	0603WDR000	OPEN	\$ 431,833.04	\$ 382,095.58	88.48%	N/A	\$ -	\$ 382,095.58	88.48%
Totals			\$ 3,083,009.04	\$ 588,741.96	19.10%		\$ 1,094,539.89	\$ 1,683,281.85	54.60%

Workforce Solutions Greater Dallas

Statements of Activities (Unaudited)

Period ended February 28, 2018 and December 31, 2017

	02/28/2018	12/31/2017
	(Unaudited)	(Unaudited)
Revenues and other support:		
Revenues from grants and contracts	\$ 8,484,082	98,878,626
Other	(105)	46,179
Income from investments:		
Dividends & interest	267	16,810
Net realized/unrealized gain		
Total revenues and other support	<u>8,484,244</u>	<u>98,941,615</u>
Expenses:		
Direct program services	7,923,627	95,674,738
Administration	560,350	3,238,020
Employee benefits		
Total expenses	<u>8,483,977</u>	<u>98,912,758</u>
Change in unrestricted net assets	267	28,857
Net assets, beginning of year	<u>305,757</u>	<u>276,900</u>
Net Unrestricted assets, end of year	<u><u>\$ 306,024</u></u>	<u><u>305,757</u></u>

Workforce Solutions Greater Dallas

Statements of Financial Position (Unaudited)

February 28, 2018 and December 31, 2017

	2/28/2018	12/31/2017
	(Unaudited)	(Unaudited)
ASSETS		
Cash	\$ 6,868,894	3,707,042
Grants receivable	6,871,537	9,978,683
Advances and other receivables	310,443	10,443
Prepaid expenses	28,891	554,569
Investment	611,120	501,125
Equipment, net	—	—
Total assets	<u>\$ 14,690,885</u>	<u>14,751,862</u>
LIABILITIES AND NET ASSETS		
Accounts payable and accrued liabilities	\$ 11,788,827	13,715,139
Employee benefits payable	611,120	501,125
Deferred revenue	1,984,914	229,841
Total liabilities	<u>14,384,861</u>	<u>14,446,105</u>
Unrestricted net assets	306,024	305,757
Commitments and contingencies		
Total liabilities and net assets	<u>\$ 14,690,885</u>	<u>14,751,862</u>

BOARD SUMMARY REPORT - CONTRACTED MEASURES

Year-to-Date Performance Periods*

BOARD NAME: **DALLAS**

FINAL RELEASE

As Originally Published 3/30/2018

FEBRUARY 2018 REPORT

Status Summary		With Positive Performance (+P):	Meeting Performance (MP):	With Negative Performance (-P):	% +P & MP
Contracted Measures		5	8	6	68.42%

Source Notes	Measure	Status	% Current Target	Current Target	EOY Target	Current Perf.	Prior Year End	2 Years Ago YE	YTD Num YTD Den	QTR 1	QTR 2	QTR 3	QTR 4	From	To
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Reemployment and Employer Engagement Measures

TWC	Claimant Reemployment within 10 Weeks	MP	104.57%	55.33%	55.33%	57.86%	55.96%	57.09%	8,994 15,544	60.58%	53.55%			7/17	11/17
TWC	# of Employers Receiving Workforce Assistance	MP	97.59%	6,103	11,399	5,956	11,067	12,190	----- -----	4,582	3,595			10/17	2/18

Program Participation Measures

TWC	Choices Full Work Rate - All Family Total ³	-P	88.90%	50.00%	50.00%	44.45%	49.66%	45.76%	219 489	45.67%	42.63%			10/17	2/18
TWC 1	Avg # Children Served Per Day - Combined ²	-P	111.10%	11,226	11,190	12,472	10,923	10,824	1,346,939 108	12,807	11,965			10/17	2/18

1. BCY18 targets were set prior to reaching the 1st year anniversary reauthorization. We are planning to adjust the targets after we have 3 months of BCY18 data to analyze.

WIOA Outcome Measures

LBB-K	Employed/Enrolled Q2 Post Exit – C&T Participants	+P	108.27%	64.00%	64.00%	69.29%	69.97%	69.29%	26,123 37,700	70.08%	68.42%			7/16	12/16
LBB-K	Employed/Enrolled Q2-Q4 Post Exit – C&T Participants	+P	105.41%	80.00%	80.00%	84.33%	85.70%	85.01%	23,284 27,611	85.06%	83.71%			1/16	6/16
TWC	Median Earnings Q2 Post Exit – C&T Participants	+P	111.73%	\$4,648.00	\$4,648.00	\$5,193.01	\$5,169.04	\$4,904.00	n/a 25,590	\$5,023.96	\$5,412.19			7/16	12/16
LBB-K 2	Credential Rate – C&T Participants ¹	-P	90.35%	48.00%	48.00%	43.37%	56.79%	53.58%	324 747	40.00%	46.12%			1/16	6/16
DOL-C	Employed Q2 Post Exit – Adult	MP	97.64%	73.40%	73.40%	71.67%	76.69%	77.22%	301 420	71.30%	72.11%			7/16	12/16
DOL-C	Employed Q4 Post Exit – Adult	MP	95.68%	70.60%	70.60%	67.55%	75.96%	78.41%	256 379	66.85%	68.16%			1/16	6/16
DOL-C	Median Earnings Q2 Post Exit – Adult	+P	113.42%	\$4,420.00	\$4,420.00	\$5,013.23	\$5,898.79	\$7,077.66	n/a 297	\$4,631.00	\$5,589.54			7/16	12/16
DOL-C 2	Credential Rate – Adult ¹	-P	78.36%	69.30%	69.30%	54.30%	70.76%	79.31%	139 256	51.75%	56.34%			1/16	6/16
DOL-C	Employed Q2 Post Exit – DW	MP	98.66%	84.30%	84.30%	83.17%	86.67%	85.58%	84 101	85.29%	78.79%			7/16	12/16
DOL-C	Employed Q4 Post Exit – DW	MP	98.40%	86.00%	86.00%	84.62%	85.90%	83.03%	77 91	92.31%	78.85%			1/16	6/16
DOL-C	Median Earnings Q2 Post Exit – DW	+P	110.12%	\$7,990.00	\$7,990.00	\$8,798.80	\$8,531.67	\$8,145.00	n/a 83	\$7,837.33	\$9,333.29			7/16	12/16
DOL-C 2	Credential Rate – DW ¹	-P	89.73%	77.00%	77.00%	69.09%	73.31%	71.91%	38 55	63.64%	72.73%			1/16	6/16
DOL-C 3	Employed/Enrolled Q2 Post Exit – Youth	MP	102.17%	69.10%	69.10%	70.60%	74.23%	57.55%	257 364	69.30%	72.48%			7/16	12/16

Note: In some cases historic data not available at time of original publication (such as when a new measure is created) has been added to the MPR retroactively to allow trend analysis.

BOARD SUMMARY REPORT - CONTRACTED MEASURES

Year-to-Date Performance Periods*

BOARD NAME: **DALLAS**

FINAL RELEASE
As Originally Published 3/30/2018
FEBRUARY 2018 REPORT

Source	Measure	Status	% Current Target	Current Target	EOY Target	Current Perf.	Prior Year End	2 Years Ago YE	YTD Num YTD Den	QTR 1	QTR 2	QTR 3	QTR 4	From	To
Notes															

WIOA Outcome Measures

DOL-C 3	Employed/Enrolled Q4 Post Exit – Youth	MP	101.15%	67.60%	67.60%	68.38%	72.30%	67.43%	$\frac{292}{427}$	66.23%	70.85%			1/16	6/16
DOL-C 2,3	Credential Rate – Youth ¹	-P	63.64%	65.20%	65.20%	41.49%	65.60%	50.06%	$\frac{78}{188}$	38.55%	43.81%			1/16	6/16

2. TWC is working to implement final guidance regarding who is included in the Credential Rate denominators. These changes will likely result in substantial reductions in the denominators of all but the Youth Credential Rate measure and thus increases in performance. We will republish all Credential Rate data as soon as these changes are made.
3. TWC is working to correct an issue in who is counted as a Youth Participant (ensuring that the WIOA Youth Participation Elements are all met). We will republish Youth measure data when this correction is made.

WFSDallas comments on missed measures:

1. **Credential Rate Measures** - As of April 11, 2018, the State assures us that they are working to resolve the technical issues affecting the credential rate measures. We will wait for corrected numbers before we resort to corrective actions.
2. **Average Number of Children Served Per Day** - We are exceeding the number of children served, however we are well within the budget. The State is working to remove -P status.
3. **CHOICES Full Work Rate** - ResCare Workforce Services has submitted a Plan of Action to meet the CHOICES performance measure.

Note: In some cases historic data not available at time of original publication (such as when a new measure is created) has been added to the MPR retroactively to allow trend analysis.

ES 2020 Sector Strategy Report

May 2018

INFORMATION TECHNOLOGY

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ONGOING ENGAGEMENTS :

- Convening partners to identify funding sources for IBM Registered Apprenticeships; Mainframe System Administrator, Junior Project Manager and Software Engineer.
- Facilitated Amazon Web Services Apprenticeship for Veterans, March 1 - 2.

ONGOING ENGAGEMENTS – On March 28, eighteen (18) Association of General Contractors (ACG) members participated in the Road Construction Hiring Event at the Irving Workforce Center. The next event will take place during Infrastructure Week, May 14 – 18.

INFRASTRUCTURE

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Steven Bridges, Account Executive
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NEW ENGAGEMENTS – Staff, in cooperation with Micropac Industries, Anderson Windows & Doors, Marlow Industries, Inc., Garrett Metal Detectors, Aloe Vera America Inc., and Dallas County Manufacturer’s Association, submitted a proposal for the **Texas Talent Connections Grant**. The grant is through the Governor’s Office to provide STEM interns for the Advanced Manufacturing Industry. If selected, this grant will provide funding for 19 interns during the 2018-2019 school year.

RETAIL



Enrique Rodriguez, Account Executive
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ONGOING ENGAGEMENTS – Launched RetailPay\$ on 2/23. Met with Penn Foster on 3/26 and DCCCD on 4/9 to detail curriculum requirements. Invited 70 retail employers to participate during the 100k hiring event and working with Dallas Regional Chamber of Commerce an employer convening in late April 2018.

UNEMPLOYMENT

IN DALLAS COUNTY

3.9%

REPORTING RATE **3.9%**

PREVIOUS MONTH RATE **3.8%**

PREVIOUS 12 MONTHS RATE **4.5%**

UNEMPLOYMENT RATE SUMMARY:

- UNEMPLOYMENT RATE 3.9% (TWC, February 2018)
- THE NUMBER OF UNEMPLOYED RESIDENTS DECREASED BY 5% WITHIN THE LAST SIX MONTHS AND APPROXIMATELY 15% WITHIN THE LAST 12 MONTHS

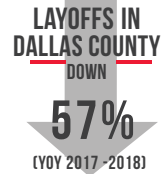
SOURCES: BUREAU OF LABOR STATISTICS, TLMR, TWC

DALLAS COUNTY LAYOFF SUMMARY:

- LAYOFFS DECREASED BY 57% YEAR TO DATE, 627 2017 Q1, 272 IN 2018 Q1
- 35.3% OF 2018 Q1 LAYOFFS CAN BE ATTRIBUTED TO HEALTH CARE
- HEALTH CARE ACCOUNTS AND 9.9% OF EMPLOYEES AND 7.9% OF ALL HEALTH CARE ESTABLISHMENTS

SOURCES: TWC

LAYOFFS IN DALLAS CO.



EMPLOYER ENGAGEMENT

EMPLOYER ATTENDANCE AT WORKFORCE-SPONSORED

JOB FAIRS

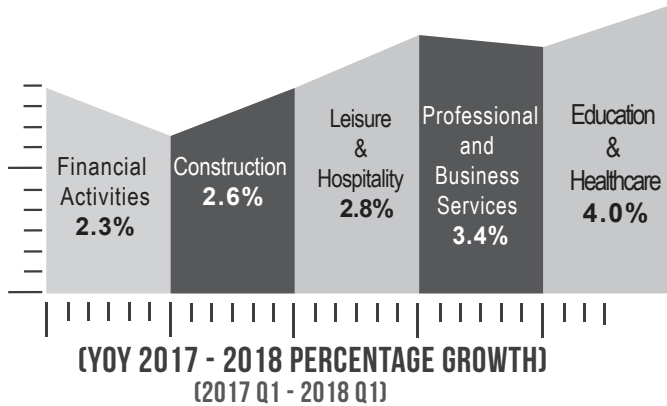
3,451



EMPLOYER ENGAGEMENT:

- EMPLOYERS ATTENDED A WORKFORCE SPONSORED JOB FAIR 3,451 TIMES 2017-2018 YEAR OVER YEAR
- ATTENDANCE COULD BE ATTRIBUTED TO 100K JOBS CREATED IN THE REGION.
- DALLAS COUNTY IS ADDING OVER 40% OF NEWLY CREATED JOBS IN THE REGION.

SOURCES: WIT, & BLS



JOB ACTIVITY:

LARGEST GAIN ↑
Professional and Business Services
12,154

EMPLOYMENT TRENDS

LARGEST DECLINE ↓
Manufacturing
1,942

JOB GROWTH:

- AS OF FEB. REGIONAL JOB GROWTH UP 96K OVER THE YEAR
- DALLAS AREA RANKS 2ND IN JOB GROWTH AND JOBS ADDED IN THE COUNTRY

SOURCES: BLS, EMSI 2017.4, 2018.1

SECTOR SNAPSHOT

TECHNOLOGY SECTOR



SOURCES: EMSI, BUSINESS WISE, DRC

TECHNOLOGY SECTOR EMPLOYERS

- 12.8% of total employers in Dallas Co.
- Avg Employees: 19
- Avg Average Earnings Per Job : \$107,875.19
- Avg 2-yr projected growth: 2.5%

COMPANY LAYOFFS/CLOSING	CITY	NOTIC E	# JOBS	COMPANY LAYOFFS/CLOSING	CITY	NOTIC E	# JOBS
Select Medical-Garland	Dallas	1/10/2018	96	Baker Metal Products	Dallas	3/27/2018	44
Arrow Electronics, Inc.	Dallas	2/23/2018	66				
Jason Pharmaceuticals, Coppel		2/27/2018	66				
			TOTAL				272

AREA LAYOFFS



Community Engagement Report – April 2018



TWC Commissioners Roundtable
 Nine workforce boards with employer, education and staff representatives discussed key workforce challenges with TWC leadership. Dallas contingent included Joshua Frazier-Sparks (Walmart) and Eric Ban discussing Dallas Promise.



"Journey to Success"

On Saturday, April 7th the 1st Annual WIOA Graduation Celebration was held at the Bill J. Priest Institute. A total of 14 new graduates/job seekers attended.



Annual National Association of Workforce Boards

March 24-27 – Washington D.C.

Ellen Torbert, Gilbert Gerst, Terry Richardson, Laurie Larrea and senior staff attended conference of 500+ workforce boards. Ms. Larrea presented on a “building momentum to fuel job growth” panel



UPCOMING EVENTS

April 19, 2018
3rd Annual Healthcare Career Fair
 Irving Convention Center
 10 a.m. to 2 p.m.

May 14-18, 2018
Infrastructure Week
Infrastructure Career Fair
 Date and location - TBD

2018 Job Fair Calendar

APRIL 2018

- *100k Opportunities – 4/5
- *Healthcare Career Fair – 4/19

MAY 2018

- *Infrastructure Career Fair – TBD

JUNE 2018

- *Young Adult Summer Hiring Event – 6/7

AUGUST 2018

- *Dallas County Judge’s Annual Logistics Job Fair – 8/23

SEPTEMBER 2018

- *D23 Goes2Work - TBD

NOVEMBER 2018

- *Voc. Rehab. Week Hiring Events 9/24-9/28
- *Hiring Red, White and You Gilley’s – 11/8
- *CD33 Hiring Event – 11/16

Means, Ends and Expectations - Legislative Update

Budget/Appropriations The Omnibus Spending bill signed by President Trump provided a 13 percent increase in base appropriations, spending nearly all of the \$143 billion increase permitted under the Bipartisan Budget Act of 2018. While appropriating nearly \$1.21 trillion within the budget caps, the legislation also provided for nearly \$110 billion above the caps (which were already \$143 billion higher than the caps previously set under the Budget Control Act under sequestration). This additional spending has four sources: changes in mandatory programs that generate no real savings, disaster relief and program integrity spending exempted from the caps, new mandatory spending increases and tax cuts that are not fully offset, and Overseas Contingency Operations (OCO) spending. Approximately one-quarter of this new funding represents budget maneuvers designed to skirt current budget rules.

The traditional congressional appropriations process has seen a slow and steady deterioration in recent years, making it extremely unlikely that any future president, will ever receive the traditional annual spending bills. The omnibus bill includes language codifying the notion that Congress, rather than the President, is truly in charge of government.

Higher Education In the last year, Education Secretary Betsy DeVos has undone several Obama administration's higher education policies designed to protect students. The Trump administration has ended and is rewriting the "gainful employment" rule designed to punish poor-performing career college programs, along with the "borrower defense to repayment" regulation that governs loan forgiveness for defrauded students. The department is now looking at other policies in at least four additional areas of higher education policy. Those areas include: State authorization rules meant to spur states to bolster their oversight of colleges; Definition of a credit hour - the commonly used metric for degree requirements in higher education that's also tied to a student's federal financial aid eligibility; "Regular and substantive" requirement - Distance education providers (such as online courses) are currently required to have "regular and substantive interaction between the students and the instructor" in order to receive federal funding;; and, Accreditation - Education Department officials have also floated the potential of making regulatory changes relating to accreditation.

Executive Order On April 10th, President Trump signed an Executive Order calling for new work requirements across a broad range of means-tested public assistance programs, and the consolidation or elimination of federal workforce development programs. In addition to requiring the Secretaries of the Treasury, Agriculture, Commerce, Labor, Health and Human Services, Housing and Urban Development, Transportation, and Education to undertake a review process of means-tested public assistance programs, over the next 90 days, the order also states that "the Federal Government" should review current federally funded workforce development programs and, where more than one agency administers a program or programs that are "similar in scope or population served," those programs should be consolidated under the agency that is "best equipped to fulfill the expectations" of the program. The agencies must submit recommendations to the Office of Management and Budget for regulatory and policy changes to programs that will strengthen work requirements; agencies must then take steps to implement those proposed changes within 90 days of submitting the recommendations. Below is a link to the Executive Order: <https://www.whitehouse.gov/presidential-actions/executive-order-reducing-poverty-america-promoting-opportunity-economic-mobility/>

*President's Briefing—Item A
Action Pursuant to Closed Session*

*President's Briefing—Item B
Authorization of Contracts, Partnerships, and Agreements*

Contract Amendments

Child Care - We anticipate receipt of additional funding from Texas Workforce Commission in the amount of \$2-\$3 million dollars in child care funding. At some time in the next few months, newly allocated federal child care dollars will be available and that amount is yet to be determined. In preparation, staff request authority to contract these dollars to existing child care partners expeditiously and will return to the Board for ratification.

SNAP E&T - In addition, TWC notified the Board that Supplemental Nutrition Assistance Program Employment & Training (SNAP E&T) funds will also be coming soon. Contingent on receipt, staff request to contract with our existing contractor, ResCare Workforce Services, to provide services to this population and will return to the Board for ratification.

Summer Earn & Learn - Staff has received the Summer Earn and Learn grant and request to amend ResCare's existing contract adding \$486,000 (\$121,500 in operations, and \$364,500 in student wages) for summer employment opportunities to 153 youth with disabilities working with Vocational Rehabilitation partners including operating costs.

Student Hireability Navigator Program – Staff received a Student Hireability Navigator Program totaling \$300,000 and requests an amendment to ResCare's contract adding \$240,000 to provide two navigators providing pre-employment services for in-school youth, pending a signed contract with the Texas Workforce Commission.

RECOMMENDATION: Board authorization to amend the existing child care contracts and ResCare Workforce Services contract. The final amounts will be bought back to the Board for ratification.

Approval of Child Care Local Match Partners

The 2018 fiscal year total amount of local match required to access the federal child care funds is \$4,721,674. The Board entered into a Memorandum of Understanding with Workforce Solutions for Tarrant County to secure the remaining match in the amount of \$671,674. The purpose of sharing pledged local match contributions secured in the Tarrant County Workforce Development area will be used to access federal funds for the benefit of the Dallas Workforce Development Area. This MOU allows WFSDallas to draw down federal funds in the amount of \$1,291,568 to fully secure child care dollars for direct care services. These funds will be made available only after Tarrant County's contributors have fully documented and secured the federal funds needed by WFSDallas to meet its commitment to Texas Workforce Commission. We appreciate the partnership between Boards, but staff remains committed to securing additional match funds.

RECOMMENDATION: Board ratification to accept the MOU with Workforce Solutions for Tarrant County as specified above and as part of the CCG FY18 contract to provide direct care to eligible children in Dallas.

*President's Briefing—Item C
Policy*

WFSDallas' Training Provider Policy, T0108, will be amended to include the following formal policy recommendations for initial eligibility (indicated in **bold** below):

- Proposed training program must be on the Board's approved targeted occupation list (*the Board will not approve advanced certifications for occupations not on the Board's Targeted Occupations List*)
- Minimum of one-year experience providing training to the general population
- Reasonable cost based on comparable training programs
- A maximum of \$12,000 training cap per participant unless otherwise necessary to meet the employment needs of our local community and training is not otherwise available. Classes may be considered on a case-by-case basis to exceed the training cap. Board anticipates no interruptions to currently enrolled students
- Providers must be appropriately accredited and provide documentation
- Providers must document recent employer validation/industry endorsed skill standards of training curriculum.

- Exempt providers as in accordance with Texas Education Code §132.002 and §132.003 are eligible and can be allowable on a case by case basis. The exempt schools must have two years of performance, and have a successful internal and/or external monitoring review for curriculum, financial stability and ADA compliance. Exempt providers would be subject to a pre-eligibility review by our external monitors.

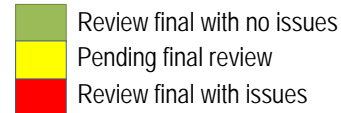
RECOMMENDATION: Board authorization to approve the policy described above.

*President's Briefing—Item D
Leases*

AEL Lease – In February, the KIPP initial lease included classroom space in the evenings for the months of February and March in the amount of \$8,740 with an option for an extension through June 30, 2018. We have received an extension to the original agreement at cost not to exceed \$17,860.

RECOMMENDATION: Board ratification to accept the extension of the current KIPP Pleasant Grove campus at cost not to exceed \$17,860 through June 2018.

Quality Assurance and Oversight – President’s Briefing – Item E



November 2016 ResCareWIOA Adult/WIA Adult DC 07.16	Review final with no issues	Program Review of Adult -WIA/WIOA. Recommendations were made relating to the following areas: Additional documentation, ITAs, Support Services, Case Management, Performance, Employment, TWIST, and Data Entry. Status: Funds re-paid. Report closed.
September 2016 ResCare WIOA DW DC 08.16	Review final with no issues	Program Review of DW- WIA/WIOA. Recommendations were made relating to the following areas: Additional documentation, ITAs, Case Management, Performance, Employment, TWIST, and Data Entry. Status: Funds re-paid. Report closed.
January 2017 ResCare DC.01-17.RC WIOA Youth	Review final with no issues	Program Review of Youth- WIA/WIOA. Recommendations were made relating to the following areas: Eligibility, Youth Eligibility, Youth Program Design, Youth Components/Elements, Case Management, Support Services, Employment, TWIST, and Data Entry. Status: Funds re-paid. Report closed.
February 2017 Gulf Coast Trades DC.05-17.GC WIOA Youth	Pending final review	Program Review of Youth- WIA/WIOA. Recommendations were made relating to the following areas: Eligibility, Youth Eligibility, Youth Program Design, Youth Components/Elements, Case Management, Support Services, Employment, TWIST, and Data Entry. Status: Contractor response was incomplete and will request for additional information.
January 2017 ChildCareGroup Childcare	Pending final review	Fiscal Review of Child Care Services. Recommendations were made relating to the following areas: Expenditure disbursements and procurements. Status: Pending Contractor re-payment of \$47,047. Contractor proposing stand-in costs. Pending review by staff to close.
July 2017 ResCare ResCare	Review final with no issues	Fiscal Review of ResCare Workforce Services. Recommendations were made relating to the following areas: personnel costs, non-personnel costs, education and training payments, support services payments. Status: Funds re-paid. Report closed.
May 22-30, 2017 ResCare TAA DC.06-17.TAA.RC	Pending final review	Program Review of TAA. Recommendations were made relating to the following areas: Reemployment and training plan, training, and case management. Status: Contractor issued response. Pending review by monitor.
July 2017 ResCare SNAP E&T DC.08-17.SNAP.RC	Pending final review	Program Review of SNAP. Recommendations were made relating to the following areas: Case management. Status: Contractor issued response. Pending Contractor corrective action response.
July 2017 ResCare NCP DC.07-17.NCP.RC	Pending final review	Program Review of NCP. Recommendations were made relating to the following areas: Intake, case management, TWIST data entry. Status: Contractor issued response. Pending Contractor corrective action response.
CCG DC01.18	Pending final review	Program Review of Child Care Services. Recommendations were made relating to the following areas: eligibility, parent share of cost, and data integrity. Status: Report issued. Pending contractor response.
DOL – LEAP Review	Pending final review	WFSDallas received recommendations relating to the following areas: participant eligibility, individual development plans and utilizing available funds. Status: Monitoring response submitted to DOL.