



September “No Small Matters” – photo courtesy: James Edward Photography

September Briefing Materials

September 18, 2019
7:30 A.M.

WORKFORCESOLUTIONS
G R E A T E R D A L L A S

Ross Tower 500 N. Akard St., Suite 2600, Dallas, Texas 75201

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Call to Order & Introductions — Ellen Torbert, Chair

Public Comment

Declaration of Conflict of Interest

Chairman's Comments

Closed Session with Attorney; Closed Meeting Pursuant to §551.071 Texas Open Meetings Act

Consideration of Bylaws Amendments

Discussion/Action

John Dickey, Attorney, and Laurie Bouillion Larrea, President

Consent Agenda

Action

- A. Review & Approval of August 21, 2019 Minutes
- B. Approval of Vendors
- C. Contracts & Purchases

Means, Ends and Expectations

Discussion/Action

- A. Financial Analysis – Ashlee Verner, CPA, Chief Financial Officer
- B. Performance Analysis – Richard Perez, Research Manager
 - Eligible Training Provider Performance Update
- C. Employer Engagement – Employer Services Team
- D. Economic Landscape – Mario Castaneda, Research Analyst
- E. Program Spotlight

Contracts & Procurements

Discussion/Action

- A. Procurements & Endorsement of External Applications/Agreements –Connie Rash, Senior Vice President
- B. Contract Authorization – Demetria Robinson, Vice President

President's Briefing

Discussion/Action

- A. Update from Dallas County Promise – Eric J. Ban, Ed.D. and Carey O'Connor
- B. Tax Filing 2018 Authorization
- C. Health Coverage Continuation 2020 Authorization
- D. New Initiatives
- E. Policy
- G. Quality Assurance and Oversight

General Discussion/Other Business

Adjourn

Persons with disabilities who plan to attend this meeting and who may need auxiliary aids, services, or special accommodations, should contact Workforce Solutions at 214-290-1000, two (2) working days prior to the meeting, so that appropriate arrangements can be made.

BOARD OF DIRECTORS

*Officers: Ellen Torbert, Southwest Airlines, Chair
Bill O'Dwyer, MIINC Mechanical, Vice Chair
Terrance F. Richardson, KPMG, Treasurer
Gilbert Gerst, Bank of Texas, Past Chair*

*Laurie Bouillion Larrea, President
Connie Rash, Secretary*

*Rebecca Acuña, PepsiCo
Alan Cohen, Child Poverty Action Lab
Cristina Criado, Criado and Associates
Holly Crowder, Beck
Rolinda Duran, Texas Workforce Solutions, Vocational Rehabilitation Services
Angela Farley, Dallas Regional Chamber
Kevin Faulkner, Texas Workforce Commission
Lewis E. Fulbright, Dallas AFL-CIO
Shannon Gray, Health and Human Services Commission
Kellie Teal-Guess, Cyrusone
Magda Hernandez, Irving ISD
Susan Hoff, United Way of Metropolitan Dallas
Carter Holston, NEC Corporation of America
Jim Krause, Krause Advertising
Dr. Joe May, Dallas County Community College District
Kerry McGeath, Desoto Public Library
Robert Mong, University of North Texas at Dallas
Jason Oliver, AT&T
Niki Shah, Baylor Scott & White
Michelle R. Thomas, JPMorgan Chase
Mark York, Dallas AFL-CIO*

WORKFORCE SOLUTIONS

GREATER DALLAS

**Meetings are held at Ross Towers, 500 N. Akard St., Suite 2600, Dallas, Texas 75201 at 7:30 A.M., unless otherwise noted.*

2019 MONTHLY MEETING SCHEDULE – Wednesday Meeting Dates

September 18, 2019	Approve New Annual Contracts (Workforce, Childcare, Youth, Professional Services) and Eligible Training Provider Review
October 16, 2019	Awards Ceremony, Annual Meeting, Election of Officers and Renewal of Staff Health Benefits, CEO Evaluation by the Full Board - TBA
November 7, 2019	Red, White and You! Statewide Hiring Fair – Gilley’s Dallas, 1135 S. Lamar St.
December 4-6, 2019	TWC 23rd Annual Conference – Gaylord Texan Resort

2020 PROPOSED MONTHLY MEETING SCHEDULE – Wednesday Meeting Dates

January 15, 2020	Welcome New & Returning Board Directors
February 19, 2020	Engage Auditors and Approval of the Budget
April 15, 2020	Strategic Planning
May 20, 2020	WIOA Target Occupations List
August 19, 2020	Presentation and Acceptance of the Annual Audit
September 16, 2020	Approve New Annual Contracts (Workforce, Childcare, Youth, Professional Services) and Eligible Training Provider Review
October 21, 2020	Awards Ceremony, Annual Meeting, Election of Officers and Renewal of Staff Health Benefits, CEO Evaluation by the Full Board
November 5, 2020	Red, White and You! Statewide Hiring Fair (attendance optional)
TBA	TWC 24th Annual Conference, (attendance optional)

Consent Item – A
Review and Approval of Meeting Minutes May 15, 2019

Directors Present	Directors Present(cont'd)	Directors Absent
Alan Cohen	Kerry McGeath	Rebecca Acuna
Cristina Criado	Jason Oliver	Holly Crowder
Rolinda Duran	Terrance Richardson, Treasurer	Shannon Gray
Angela Farley	Michelle R. Thomas	Gilbert Gerst, Past Chair
Kevin Faulkner	Mark York	Carter Holston
Lewis Fulbright		Susan Hoff
Kellie Teal-Guess		Jim Krause
Magda Hernandez		Bill O'Dwyer, Vice Chair
Dr. Joe May		Niki Shah
Robert Mong		Ellen Torbert, Chair

MINUTES

Call To Order/Welcome

Treasurer, Terrance Richardson called the Board of Directors' meeting to order at 7:35 a.m. and welcomed everyone in attendance. A quorum was present.

Public Comment – Victoria (Tori) Mannes, President and CEO Childcare Group gave a legislative update regarding child care in Texas. Ms. Mannes also introduced Ms. Marleen Mitchell, Director of Kids Concept.

Declaration of Conflict of Interest – Terrance Richardson asked for Board of Directors' Declaration of Conflict of Interest on any of the Action Items: Dr. Joe May – DCCCD, Rolinda Duran and Kevin Faulkner TWC and any state agency matters. Magda Hernandez, Irving ISD and Terrance Richardson - ResCare.

Chairman's Comments

Terrance Richardson thanked everyone for their attendance.

Finance Committee Report

Committee Members Attending: Terrance Richardson, WFSDallas Board Treasurer and Committee Chair, Angela Farley, Committee member

Guests Attending: Kevin Smith, CPA, Partner, Crowe LLP and Michelle Buss, Manager Crowe LLP

WFSDallas Attending: Laurie Bouillion Larrea, President, Ashlee Verner, CFO, Connie Rash, Senior Vice President and Board Secretary and Rowena Ho, Accounting Manager

Meeting was called to order at 9:08 a.m. by the **Board Treasurer and Committee Chair, Terrance Richardson.**

I. Acceptance of 2018 Audit

Crowe representative Kevin Smith, Audit Partner and Michelle Buss, Audit Manager attended. Crowe completed the 2018 Annual Audit and presented the report to the committee noting the following:

- Unmodified opinion
- No significant deficiencies nor material weaknesses
- No findings or questioned costs

The Committee participated in discussions including a closed session with the auditors and recommends the report for Board acceptance.

II. Ratification of Insurance Policies

- The Committee reviewed the renewal of Annual Insurance Policies in accordance with our Risk Management and recommended ratification.
- The Committee discussed necessity to increase the crime policy to cover increased transactions. The Committee also requested MHBT, the board's insurance broker, to discuss whether there was an exclusion for personal and advertising exposure.

It was recommended that the Board of Directors give authorization to accept the Finance Committee's recommendations to approve the annual audit for Fiscal Year 2018 and ratify the renewal of risk management coverage (insurance policies).

The Audit Committee concluded the meeting with a discussion regarding upcoming changes to bylaws. These changes to be presented to the Board.

Meeting concluded at 10:49 a.m.

Ryan Bowles, Risk Management Consultant with Marsh & McLennan Insurance Agency LLC (MHBT) summarized the board's insurance policies.

Terrance Richardson noted that the Bylaws Amendments will be presented at the September board meeting.

Angela Farley made the motion to accept the Finance Committee's recommendations to approve the annual audit for Fiscal Year 2018 and ratify the renewal of risk management coverage (insurance policies). The motion passed with Dr. Joe May seconding.

Consent Agenda

A. Review and Approval of May 15, 2019 Meeting Minutes

B. Approval of Training Providers and Vendors - There were no vendors at this time for approval.

C. Contracts & Purchases

I. QNet Contract Amendment

It was necessary to add additional funds in the amount of \$76,500 to QNet's existing contract to cover costs of ongoing and upcoming technology upgrades and projects through September 30th.

It was recommended that the Board give authorization to amend QNet's existing contract in the amount of \$76,500.

II. Texas Rising Star (TRS) Assessor Services Payment Structure

In partnership with Tarrant and North Central workforce boards, the board contracted with fifteen (15) TRS Assessors to assist us in certifying and recertify child care providers as TRS quality providers. The contracted Assessors are listed on a Vendor's List and provide these services on an as needed basis. The TRS Assessor Services Payment Structure was originally created based upon licensed capacity of the child care facility. After further review of the assessment process, it was determined that the payment structure should be revised to the number of classrooms rather than the total amount of children that could be served within the facility. This payment structure also presents an increase due to the level of work that has been contributed to the assessment process and allows for travel reimbursement for required training. Staff requested to change the structure with the new program year, effective October 1, 2019. This structure will allow the Assessors to invoice according to the number of classrooms assessed as presented below:

Facility Classrooms	Formal Assessment / Recertification	Monitoring Visit	Board Approved Meetings
1-5 Classrooms	\$ 700.00	\$ 500.00	
6-10 Classrooms	\$ 900.00	\$ 600.00	
11-15 Classrooms	\$ 1,050.00	\$ 700.00	
16+ Classrooms	\$ 1,200.00	\$ 800.00	
			\$ 50.00

It was recommended that the Board give authorization of the TRS Assessor Services Payment Structure as presented above, effective October 1, 2019.

Jason Oliver made the motion to approve staff's recommendations on the Consent Agenda. The motion passed with Lewis Fulbright seconding. Abstentions: Dr. Joe May, Rolinda Duran, Terrance Richardson and Kevin Faulkner.

Closed Session-Meeting with Board Attorney; Closed Meeting Pursuant to §551.071 Texas Open Meetings Act –

No issues to discuss.

Means, Ends and Expectations

A. Financial Analysis

Ashlee Verner, CFO referenced the June 2019 Expenditure report noted on Pages 10-13 of the board packet and briefed the board. WIOIA, Childcare Funding - Childcare Management System Child Care, Child Care Department Family Protection Services and Child Care Quality Grants.

President Laurie Larrea mentioned that TWC called late Friday to make an unprecedented offer to allow Workforce Solutions Greater Dallas to voluntarily de-obligate potential unspent funds in FY19 to be reallocated and re-granted to the board for FY20-thus leveling out a two-year service plan. This is a very generous offer to retain funds and increase services. She mentioned that the staff are in the midst of reviewing probable expenditures with ChildCareGroup and analyzing the amount of money that should be de-obligated and re-granted to 2020. TWC will issue a stringent Technical Assistance Plan to assist the board in various issues including increasing rates, increasing numbers in care and spending all funds over the two year period.

It was recommended that the Board give authorization to the President to offer TWC a sum of funds – to be presented and specified in the Board meeting – to be de-obligated in 2019 and re-granted in 2020.

Alan Cohen made the motion to accept the above recommendation. The motion passed with Jason Oliver seconding. Abstention as noted.

**CONTRACTS AND PROCUREMENT
AUTHORIZATION OF CONTRACTS**

I. Request for Quotes (RFQ) for Legal Services

WFSDallas released a procurement on July 11, 2019 for Request for Quotes for Legal Services. The deadline for proposals was August 8, 2019. Two proposals were received in response to the RFQ. The proposals were distributed to readers, evaluated, scored and ranked. Two proposals received an overall score meeting the Board’s threshold of 70 percent. Barnes and Thornburg LLP had the highest score with an average of 92.

It was recommended that the Board give authorization to accept the RFQ response quote from Barnes and Thornburg LLP to provide legal services. The terms of the RFQ provide annual negotiation for up to four years.

II. Request for Proposals (RFP) for Fiscal and Program Compliance Monitoring Services

WFSDallas released a Request for Proposals for Fiscal and Program Compliance Monitoring Services on July 9, 2019. The deadline for proposals was August 8, 2019. The monitoring services will be conducted for the fiscal/program years in compliance with the most recent Federal and State guidance (Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards).

Three proposals were received in response to the RFP (Juanita Forbes & Associates LLC, Christine Nguyen & Associates and DCT LiveWell). The proposals were distributed to readers, evaluated, scored and ranked. Two proposals received an overall score meeting the Board’s threshold of 70 percent. Christine Nguyen & Associates received an average score of 86, and Juanita Forbes and Associates received an average score of 88.

It was recommended that the Board give authorization to negotiate with Christine Nguyen & Associates to deliver fiscal monitoring and Juanita Forbes & Associates LLC to deliver program compliance monitoring to be negotiated annually for up to four years.

III. Computer Hardware and Software

Seven (7) responsive proposals were received to provide computer hardware and software: **B&H Photo-Video-Pro-Audio, New York, NY; CCB Technology, Racine, WI; Coast to Coast Computer Products, Simi Valley, CA; GTS Technology Solutions Inc., Austin; HPI International, Inc., Brooklyn, NY; QNet Information Services, Dallas; and SHI Government Solutions, Austin.** Staff followed procurement policies and procedures for all items presented below.

Purchased from New Vendors

Vendor	Item	Total Cost
GTS Technology	Switches	\$25,275.00
GTS Technology	Servers	\$10,415.61
GTS Technology	3 ft. Power Cord	\$263.00
GTS Technology Total		\$35,953.61
B&H Photo	G-Hold Tablet Holder for Surface	\$96.00
HPI International	2 ft. Patch Cable	\$119.00
SHI	1 ft. HDMI Cable	\$400.00

QNet is the current contractor for information technology and support for Workforce Solutions Greater Dallas. QNet was able to secure the lowest cost for some of the large cost items. Following the consent item approval, QNet’s total contract is \$356,940.

Items Yet to be Purchased

Vendor	Item	Total Cost
QNet	Wireless Keyboard & Mouse Combo.	\$12,760.00
QNet	Axcient	\$4,824.25
QNet	Desktop 7060 SFF	\$89,400.00
QNet	Desktop 7060 MFF	\$61,900.00
QNet	Stands	\$6,380.00
QNet	WatchGuard Total Security Suite Renewal, Firebox M300 (1 year)	\$15,686.00
QNet	WatchGuard Total Security Suite Renewal M400 (1 year)	\$3,198.62
QNet	WatchGuard Total Security Suite Renewal, Firebox T10 (1 year)	\$331.44
QNet	WatchGuard Firebox M370 Appliance	\$2,892.30
QNet Total		\$197,372.61

HPI	Surface Pro 6	\$4,880.40
HPI	Surface Book 2	\$7,458.90
HPI Total		\$12,339.30
Coast to Coast	UPS	\$2250.00

It was recommended that the Board approve ratification to approve the previously purchased items from GTS Technology, B&H Photo, HPI International, and SHI. Board approval to purchase additional computer hardware and software from QNet, increasing their current contract \$356,940 to \$554,312.61, HPI for \$12,339.30, and Coast to Coast for \$2,250.

Angela Farley made the motion to approve the above three (3) recommendations. The motion passed with Dr. Joe May seconding. Abstentions as noted above.

AUTHORIZATION OF CONTRACTS

Ratification of Contracts – In May, the Board authorized the President to contract funds as appropriate during the summer recess and the items would be brought back to the Board in August for ratification.

I. Adult Education & Literacy Program Contracts – At the May meeting the board was advised that the board would receive a contract for AEL program funds from Texas Workforce Commission (TWC), effective July 1, 2019 through June 30, 2020. This year's funding allocation decreased by \$385,983 from last year's original allocation. The overall performance measure was increased from 8,317 to 8,986, resulting in a decrease to the average cost per for services provided. Staff has negotiated with our existing Consortium partners to continue providing services to meet the performance measures. All contracts are contingent on receipt of all grant funds from TWC and potential carry forward funds.

AEL Consortium Partners	Budget	Performance Target
Richardson ISD	\$ 385,500	590
Irving ISD	\$ 687,600	816
Wilkinson Center	\$1,001,500	1,460
Dallas County Community College District	\$4,423,000	6,155
ResCare Workforce Services*	\$ 100,000	

**ResCare Workforce Services – doesn't provide curriculum, but provides outreach efforts through our workforce system; assist with administration of assessment testing during registration at partner sites; may participate at orientations, offers job search and resume workshops, recruitment of employers to host on-site AEL classes for their employees; and on-site job fairs, job readiness and WIOA services at all AEL locations.*

II. Dallas Independent School District Lease Agreement Extension – The Board received a one-year extension to the existing lease agreement to continue providing AEL services at the Annex Arcadia Park School through September 30, 2020.

III. ChildCareGroup (Child Care Assistance Services) Contract Amendment –The existing CCG CCA contract consists of carry forward funds due to overlapping grants and contract periods as well as the current program year funding allocations. Additional funds in the amount of \$6,454,708 were contracted for direct child care services to customers as follows:

- \$1,508 in recoupment funds;
- \$553,200 in Department of Family and Protective Services (DFPS) funds; and
- \$5,900,000 in Child Care Development Funds (CCDF) funds.

IV. Child Care Quality Activities – In the spring, the board received recommendations for proposals to offer additional innovative child care quality activities to child care providers in Dallas County. Coordination and planning of projects from the approved proposers/vendors that scored a 70 or above is ongoing and will be determined based upon need, availability of funding, and successful negotiations. We've successfully negotiated with the following proposers:

- **Together4Children** – \$120,000 to provide intensive Directors leadership training and infant/toddler activities; and
- **501ops** – \$60,000 to provide back office support to child care centers through a shared service model combined with technology.

Also, an amendment to **ChildCareGroup's** existing child care quality contract for an extension through January 31, 2020 with additional funds in the amount of \$350,000 to assist with planning, recruitment and implementation of quality activities and to offer additional infant/toddler focus initiatives.

V. ResCare Workforce Services (Workforce System) Contract Amendment – Additional funds in the amount of \$85,000 in Supplemental Nutrition Assistance Program Education & Training (SNAP E&T) to cover costs through September 30th.

It was recommended that the Board approve ratification of contracts, amendments, and extensions as presented above. Angela Farley made the motion to accept the above recommendation. The motion passed with Robert Mong seconding. Abstentions: Dr. Joe May, Kellie Teal-Guess, Jason Oliver, Terrance Richardson and Magda Hernandez

President's Briefing

A. Recognitions

President Larrea briefed the Board on the City of Dallas – Chief of Police Summer Jobs program serving forty-five 15 year olds.

President Larrea thanked Elizabeth Morrison, ResCare Deputy Director for her service.

Kent Andersen briefed the board on the CHIME Solutions job fair that was held at the Red Bird Mall and Southwest workforce center.

B. Legislative Update

Employer Engagement/WorkInTexas Replacement

Lynn Hoffman, Manager, Employer Service Manager, referenced Pages 18- 21 Industry Sector Report and WorkInTexas replacement to launch Monday, August 19th. Ms. Hoffman continued with an update of the Retail Pay\$ project.

Steven Bridges, Account Executive, brief the Board on advanced manufacturing as noted on Page 19 of the board packet.

Economic Landscape – Mario Castaneda, Research Analyst referenced Page 22 of the board packet briefed the board on the unemployment rates and claims.

C. Policy

I. ChildCare Provider Reimbursement Rate Update

On April 18, 2019, staff forwarded the Board approved proposed provider reimbursement rates to the Texas Workforce Commission. Their review and conversations around Texas, prompted a larger discussion. Topics included:

- Re-work of the TWC childcare tool;
- Our submission of modified rates based upon the tool; and
- TWC counter-offer.

Based upon the board's input, TWC reconfigured their tool to utilize our proposed methodology. The board asked the State to apply a percentage of the mean market rate across all categories. This has resulted in a rule-based model. When applied, the rule resulted in changes to our proposal. For example:

- Regular licensed center, infant full day, mean market rate in Dallas County is \$32.27 and 95% of that rate would be \$30.66 vs. our original proposal of \$30.28.
- Regular licensed center, toddler full day, mean market rate in Dallas County is \$29.81 and 95% of that rate would be \$28.32 vs. our original proposal of \$26.50.

The board will continue to work with the State as they would like a rule solution for most boards asking for increases. This might provide a standardization of rates across the State. TWC is waiting on the results of the 2019 Mean Market survey. Once they receive this updated survey, we will continue our negotiations with TWC to adopt specific increases and return to the board for approval.

II. **Limited English Proficiency (LEP)** –policy will be updated to include language from WD Letter #16-19 that references LEP status within TWIST.

III. **Equal Opportunity** – policy will include updates from TWC WD 18-07, change 2 which includes a linkage to the State's Nondiscrimination Plan at: <http://intra.twc.state.tx.us/intranet/pi/docs/nondiscrimination-plan-twc.pdf>

IV. **Quality Assurance Guidelines**- policy updates will include updated legislative references and terms.

It was recommended that the Board give authorization to approve modifications to existing policies as indicated above.

Angela Farley made the motion to approve modification to existing policies as indicated above. The motion passed with Dr. Joe May seconding.

D. Leases

WFSDallas is currently procuring lease space for the following locations:

- Area of Dallas County has been designated: Northwest Dallas to include Carrollton, Texas, Dallas County (15,000-20,000 rentable square feet-RSF).
- Area of Dallas County has been designated: Mesquite (12,000-16,000 rentable square feet-RSF).
- The Northeast quadrant of Dallas County has been designated: Greenville Avenue/I-75 Corridor of East Dallas (approx. 16,000 rentable square feet-RSF), North LBJ/Richardson (approx. 16,000 RSF), and Garland (approx. 12,000 RSF).

All proposed properties must meet all ADA requirements. And, solutions should accommodate parking at ration of five (5) parking spaces per 1,000 rentable square feet of lease space. Only lease options will be evaluated, and subject to space planning.

The Board asked that all inquiries be forward to: Neal Puckett, Neal.puckett@cbre.com, 2100 McKinney Avenue, Suite 700, Dallas, Texas 75201.

E. Quality Assurance and Oversight

No issues to discuss.

General Discussion/Other Business – None

Adjourn 8:54 a.m.

Consent Item – B
Vendors

We have no vendors to review at this time.

Consent Item – C
Contracts & Purchases

Fiscal and Program Compliance Monitoring Contracts

In August, the Board authorized staff to negotiate with Christine H. Nguyen, CPA and Juanita Forbes & Associates for program compliance monitoring services. The proposed cost for fiscal year 2020 (October 1, 2019 through September 30, 2020) are as follows:

- \$155,027 to Christine H. Nguyen, CPA for Fiscal Compliance Monitoring; and
- \$180,429 to Juanita Forbes & Associates for Program Compliance Monitoring.

RECOMMENDATION: Board authorization to contract with Christine H. Nguyen, CPA and Juanita Forbes & Associates as presented above, effective October 1, 2019 through September 30, 2020.
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ChildCareGroup (Child Care Assistance Services) Contract Amendment

In August, Staff briefed the Board about additional Department of Family and Protective Services (DFPS) funds would be coming. The Board has received those funds from Texas Workforce Commission. It is necessary to contract the additional funds in the amount of \$525,251 to ChildCareGroup's existing CCA contract to cover costs of services through September 30th.

RECOMMENDATION: Board authorization to amend ChildCareGroup's existing CCA contract with additional DFPS funds in the amount of \$525,251 for services through September 30, 2019.

**MEANS, ENDS AND EXPECTATIONS
DETAIL EXPENDITURE REPORT
July, 2019**

Fund #	Contract Name	Contract #	End Date	Budget	Cumulative Expenses	% Expended	% Expected	Obligations	Total Expenses + Obligations	% Expenses Obligations
5401-18	WIOA-YOUTH-PROGRAM	0618WOY000	6/30/2020	\$ 4,797,981.00	\$ 1,574,581.02	32.82%	54.17%	\$ 2,675,727.83	\$ 4,250,308.85	88.59%
	WIOA-YOUTH-ADMIN	0618WOY000	6/30/2020	\$ 533,109.00	\$ 185,264.96	34.75%	54.17%	\$	\$ 185,264.96	34.75%
	TOTAL YOUTH			\$ 5,331,090.00	\$ 1,759,845.98	33.01%	54.17%	\$ 2,675,727.83	\$ 4,435,573.81	83.20%
5402-18	WIOA-ADULT-PROGRAM	0618WOA000	6/30/2020	\$ 4,749,233.40	\$ 2,881,675.85	60.68%	54.17%	\$ 1,375,196.04	\$ 4,256,871.89	89.63%
	WIOA-ADULT-ADMIN	0618WOA000	6/30/2020	\$ 527,692.60	\$ 363,502.92	68.89%	54.17%	\$	\$ 363,502.92	68.89%
	TOTAL ADULT			\$ 5,276,926.00	\$ 3,245,178.77	61.50%	54.17%	\$ 1,375,196.04	\$ 4,620,374.81	87.56%
5403-18	WIOA-DISLOCATED -PROGRAM	0618WOD000	6/30/2020	\$ 4,066,583.00	\$ 2,520,800.89	61.99%	54.17%	\$ 1,201,688.30	\$ 3,722,489.19	91.54%
	WIOA-DISLOCATED-ADMIN	0618WOD000	6/30/2020	\$ 451,842.00	\$ 180,814.79	40.02%	54.17%	\$	\$ 180,814.79	40.02%
	TOTAL DISLOCATED WORKER			\$ 4,518,425.00	\$ 2,701,615.68	59.79%	54.17%	\$ 1,201,688.30	\$ 3,903,303.98	86.39%
TOTALS				\$ 15,126,441.00	\$ 7,706,640.43	50.95%	54.17%	\$ 5,252,612.17	\$ 12,959,252.60	85.67%
5401-19	WIOA-YOUTH-PROGRAM	0619WOY001	6/30/2021	\$ 4,795,556.00	\$ -	0.00%	4.17%	\$ -	\$ -	0.00%
	WIOA-YOUTH-ADMIN	0619WOY001	6/30/2021	\$ 532,839.00	\$ -	0.00%	4.17%	\$ -	\$ -	0.00%
	TOTAL YOUTH			\$ 5,328,395.00	\$ -	0.00%	4.17%	\$ -	\$ -	0.00%
5402-19	WIOA-ADULT-PROGRAM	0619WOA001	6/30/2021	\$ 4,761,641.00	\$ -	0.00%	4.17%	\$ -	\$ -	0.00%
	WIOA-ADULT-ADMIN	0619WOA001	6/30/2021	\$ 529,071.00	\$ -	0.00%	4.17%	\$ -	\$ -	0.00%
	TOTAL ADULT			\$ 5,290,712.00	\$ -	0.00%	4.17%	\$ -	\$ -	0.00%
5403-19	WIOA-DISLOCATED -PROGRAM	0619WOD001	6/30/2021	\$ 4,200,885.00	\$ -	0.00%	4.17%	\$ -	\$ -	0.00%
	WIOA-DISLOCATED-ADMIN	0619WOD001	6/30/2021	\$ 466,764.00	\$ -	0.00%	4.17%	\$ -	\$ -	0.00%
	TOTAL DISLOCATED WORKER			\$ 4,667,649.00	\$ -	0.00%	4.17%	\$ -	\$ -	0.00%
5416-19	WIOA-Rapid Response	0619WOR001	6/30/2020	\$ 55,943.00	\$ 5,385.00	9.63%	8.33%	\$ -	\$ 5,385.00	9.63%
5406-19	WIOA - Alternative Funding for Statewide Activity	0619WAF001	8/31/2020	\$ 579,443.00	\$ -	0.00%	0.00%	\$ -	\$ -	0.00%
TOTALS				\$ 15,922,142.00	\$ 5,385.00	0.03%	4.17%	\$ -	\$ 5,385.00	0.03%

**MEANS, ENDS AND EXPECTATIONS
MONTHLY EXPENDITURE REPORT
July, 2019**

Fund #	Contract Name	Contract #	End Date	Budget	Cumulative Expenses	% Expended	% Expected	Obligations	Total Expenses + Obligations	% Expenses Obligations
WORKFORCE INNOVATION AND OPPORTUNITY ACT										
	WIOA FORMULA FUNDS	0618 WIOA FUNDS	6/30/2019	\$ 15,126,441.00	\$ 7,706,640.43	50.95%	54.17%	\$ 5,252,612.17	\$ 12,959,252.60	85.67%
	WIOA FORMULA FUNDS	0619 WIOA FUNDS	6/30/2021	\$ 15,922,142.00	\$ 5,385.00	0.03%	4.17%	\$ -	\$ 5,385.00	0.03%
7211-19	Resource Administration	0619RAG000	9/30/2019	\$ 8,735.00	\$ 7,727.82	88.47%	83.33%	\$ -	\$ 7,727.82	88.47%
6229-19	Trade Act Services	0619TRA000	12/31/2019	\$ 1,448,340.00	\$ 272,099.11	18.79%	N/A	\$ 735,239.13	\$ 1,007,338.24	69.55%
6239-19	Reemployment Services and Eligibility Assessment	0619REA000	9/30/2019	\$ 700,748.00	\$ 472,263.70	67.39%	83.33%	\$ 194,265.81	\$ 666,529.51	95.12%
WIOA TOTALS	Totals			\$ 33,206,406.00	\$ 8,464,116.06	25.49%		\$ 6,182,117.11	\$ 14,646,233.17	44.11%
WAGNER-PEYSER EMPLOYMENT SERVICE										
6223-19	Employment Services	0619WPA000	12/31/2019	\$ 606,481.00	\$ 371,140.91	61.20%	66.67%	\$ -	\$ 371,140.91	61.20%
6231-19	Wagner-Peyser Employment Services Reimbursement Fee	0619WPA001	12/31/2019	\$ 10,980.00	\$ -	0.00%	50.00%	\$ -	\$ -	0.00%
6228-18	TX Talent Connection	0618WPB001	5/31/2020	\$ 98,945.00	\$ 11,349.05	11.47%	54.17%	\$ 24,703.25	\$ 36,052.30	36.44%
6625-19	WCI- Red, White, and You	0619WCI000	1/31/2020	\$ 51,200.00	\$ 49,354.26	96.40%	62.50%	\$ -	\$ 49,354.26	96.40%
6625-19	WCI- Child Care Conference	0619WCI000	1/31/2020	\$ 1,623.00	\$ 1,287.39	79.32%	62.50%	\$ -	\$ 1,287.39	79.32%
6625-19	WCI- TVLP Operating Grant Activities	0619WCI000	1/31/2020	\$ 8,584.00	\$ 7,153.30	83.33%	83.33%	\$ -	\$ 7,153.30	83.33%
6625-19	WCI- Foster Care Youth Conference	0619WCI000	1/31/2020	\$ 739.00	\$ -	0.00%	62.50%	\$ -	\$ -	0.00%
6625-19	WCI- Careers in TX Industry Week/Youth Career Fairs	0619WCI000	1/31/2020	\$ 50,000.00	\$ 45,961.00	91.92%	62.50%	\$ -	\$ 45,961.00	91.92%
E.S.TOTALS	Totals			\$ 828,552.00	\$ 486,245.91	58.69%		\$ 24,703.25	\$ 510,949.16	61.67%
FOOD STAMP EMPLOYMENT AND TRAINING										
2266-19	Suppl. Nutrition Assistance Program	0619SNE000	9/30/2019	\$ 1,784,762.00	\$ 1,255,901.38	70.37%	83.33%	\$ 448,848.08	\$ 1,704,749.46	95.52%
SNAP TOTALS	Totals			\$ 1,784,762.00	\$ 1,255,901.38	70.37%		\$ 448,848.08	\$ 1,704,749.46	95.52%
TEMPORARY ASSISTANCE FOR NEED FAMILIES										
2243-19	Noncustodial Parent Choices Program	0619NCP000	9/30/2019	\$ 455,220.00	\$ 383,487.74	84.24%	83.33%	\$ 63,309.11	\$ 446,796.85	98.15%
2245-19	Temporary Assistance for Needy Families	0619TAF000	10/31/2019	\$ 8,162,248.00	\$ 5,919,375.34	72.52%	76.92%	\$ 1,615,140.77	\$ 7,534,516.11	92.31%
TANF -TOTALS	Totals			\$ 8,617,468.00	\$ 6,302,863.08	73.14%		\$ 8,613,370.86	\$ 8,613,370.86	50.05%
CHILD CARE SERVICES										
1275-19	CCF CCMS CHILD CARE	0619CCF000	12/31/2019	\$ 73,871,477.72	\$ 47,335,532.34	64.08%	66.67%	\$ 14,219,552.87	\$ 61,555,085.21	83.33%
1276-19	CHILD CARE ATTENDANCE AUTOMATION	0619CAA000	11/30/2019	\$ 457,667.00	\$ 376,511.67	82.27%	83.33%	\$ 81,155.33	\$ 457,667.00	100.00%
1271-19	CCM CCMS LOCAL INITIATIVE	0619CCM000	12/31/2019	\$ 9,095,613.00	\$ -	0.00%	66.67%	\$ 9,095,613.00	\$ 9,095,613.00	100.00%
1272-19	CHILD CARE DFPS	0619CCP000	8/31/2019	\$ 5,643,953.00	\$ 5,508,149.29	97.59%	91.67%	\$ 135,803.71	\$ 5,643,953.00	100.00%
1274-19	CHILD CARE QUALITY	0619CCQ000	1/31/2020	\$ 3,108,260.00	\$ 1,384,550.24	44.54%	62.50%	\$ 1,548,510.41	\$ 2,933,060.65	94.36%
CHILD CARE -TOTALS	Totals			\$ 92,176,970.72	\$ 54,604,743.54	59.24%		\$ 25,080,635.32	\$ 79,685,378.86	86.45%

**MEANS, ENDS AND EXPECTATIONS
MONTHLY EXPENDITURE REPORT
July, 2019**

Fund #	Contract Name	Contract #	End Date	Budget	Cumulative Expenses	% Expended	% Expected	Obligations	Total Expenses + Obligations	% Expenses Obligations
STATE OF TEXAS										
7230-18	Adult Education and Literacy	0618ALA000	6/30/2020	\$ 8,042,155.00	\$ 7,712,678.00	95.90%	100.00%	\$ 216,345.80	\$ 7,929,023.80	98.59%
7230-19	Adult Education and Literacy	0618ALAB00	6/30/2020	\$ 6,379,427.00	\$ 502,014.27	7.87%	8.33%	\$ -	\$ 502,014.27	7.87%
7233-19	AEL - PQI - Local Performance Quality Improvement	0619PQI001	12/31/2019	\$ 30,000.00	\$ 24,698.34	82.33%	58.33%	\$ 2,633.95	\$ 27,332.29	91.11%
Totals				\$ 14,451,582.00	\$ 8,239,390.61	57.01%		\$ 218,979.75	\$ 8,458,370.36	58.53%
GRAND TOTALS				\$ 151,065,740.72	\$ 79,353,260.58	52.53%		\$ -	\$ -	80.03%
STATE OF TEXAS - Contracts										
7352-19	Summer Earn and Learn	3019VRS213-1	1/31/2020	\$ 670,617.65	\$ 317,806.74	47.39%	50.00%	\$ 334,500.00	\$ 652,306.74	97.27%
7353-18	Student Hireability Navigator	3018VRS135	8/31/2019	\$ 300,000.00	\$ 158,579.34	52.86%	94.44%	\$ 101,206.22	\$ 259,785.56	86.60%
7354-18	Wage Services for Paid Work Experience	3018VRS173	9/30/2019	\$ 225,000.00	\$ 63,531.25	28.24%	88.89%	\$ 138,968.75	\$ 202,500.00	90.00%
7500-19	Infrastructure Support Services and Shared Cost	0619COL000	8/31/2019	\$ 280,872.89	\$ 253,091.21	90.11%	91.67%	\$ -	\$ 253,091.21	90.11%
Totals				\$ 1,476,490.54	\$ 793,008.54	53.71%		\$ 574,674.97	\$ 1,367,683.51	92.63%
PRIVATE										
7246-19	Texas Veterans Commission	TVC	9/30/2019	\$ 165,700.00	\$ 136,057.88	82.11%	83.33%	\$ -	\$ 136,057.88	82.11%
8515-18	100K Opportunities Initiative	Philanthropic Trust	3/31/2020	\$ 250,000.00	\$ 26,764.82	10.71%	55.56%	\$ 58,719.55	\$ 85,484.37	34.19%
8525-18	Retail Pipeline Project (Retail Pays)	Walmart Foundation	12/1/2020	\$ 1,771,576.00	\$ 949,652.09	53.60%	54.55%	\$ 436,764.02	\$ 1,386,416.11	78.26%
8535-19	Walmart Statewide - PATHS	Walmart Foundation	5/16/2022	\$ 5,454,750.00	\$ 4,991.31	0.09%	8.33%	\$ -	\$ 4,991.31	0.09%
Totals				\$ 7,642,026.00	\$ 1,117,466.10	14.62%		\$ 495,483.57	\$ 1,612,949.67	21.11%

Workforce Solutions Greater Dallas
 Statements of Financial Position (Unaudited)
 July 31, 2019 and December 31, 2018

	<u>7/31/2019</u>	<u>12/31/2018</u>
	<u>(Unaudited)</u>	<u>(Audited)</u>
ASSETS		
Cash	\$ 10,115,416	9,367,802
Grants receivable	12,822,441	8,982,472
Advances and other receivables	361,693	50,364
Prepaid expenses	63,651	176,980
Investment	—	—
Equipment, net	5,926	5,926
Total assets	<u>\$ 23,369,127</u>	<u>18,583,544</u>
LIABILITIES AND NET ASSETS		
Accounts payable and accrued liabilities	\$ 15,148,981	12,171,584
Employee benefits payable	187,915	382,411
Deferred revenue	4,146,044	4,146,045
Total liabilities	<u>19,482,940</u>	<u>16,700,040</u>
Net Assets		
Net assets without donor restrictions	846,175	479,074
Net assets with donor restrictions	3,040,012	1,404,430
Total net assets	<u>3,886,187</u>	<u>1,883,504</u>
Total liabilities and net assets	<u>\$ 23,369,127</u>	<u>18,583,544</u>

Workforce Solutions Greater Dallas
 Statements of Activities (Unaudited)
 Period ended July 31, 2019 and December 31, 2018

	<u>7/31/2019 (Unaudited)</u>			<u>12/31/2018 (Audited)</u>		
	<u>Without Donor</u>	<u>With Donor</u>	<u>Total</u>	<u>Without</u>	<u>With Donor</u>	<u>Total</u>
	<u>Restrictions</u>	<u>Restrictions</u>		<u>Donor</u>	<u>Restrictions</u>	
Revenues and other support:						
Revenues from grants and contracts	72,940,973	1,995,009	74,935,982	97,132,014	1,404,430	98,536,444
Other	20,323	—	20,323	224,637	—	224,637
Income from investments:						
Dividends & interest	7,674	—	7,674	19,525	—	19,525
Net realized/unrealized gain	—	—	—	—	—	—
Net assets released from restrictions	359,427	(359,427)	—	184,586	(184,586)	—
Total revenues and other support	<u>73,328,397</u>	<u>1,635,582</u>	<u>74,963,979</u>	<u>97,560,762</u>	<u>1,219,844</u>	<u>98,780,606</u>
Expenses:						
Direct program services	71,010,782	—	71,010,782	93,994,039	—	93,994,039
Administration	1,950,514	—	1,950,514	3,409,110	—	3,409,110
Employee benefits	—	—	—	—	—	—
Total expenses	<u>72,961,296</u>	<u>—</u>	<u>72,961,296</u>	<u>97,403,149</u>	<u>—</u>	<u>97,403,149</u>
Change in net assets	367,101	1,635,582	2,002,683	157,613	1,219,844	1,377,457
Net assets, beginning of year	479,074	1,404,430	1,883,504	321,461	184,586	506,047
Net assets, end of period	<u>\$ 846,175</u>	<u>\$ 3,040,012</u>	<u>\$ 3,886,187</u>	<u>\$ 479,074</u>	<u>\$ 1,404,430</u>	<u>\$ 1,883,504</u>

Training Vendor Performance by Program

Entered Employment Q2 and Median Earnings Q2 are WIOA Customers that exited training programs between July 2017 - June 2018

Credential Rate are WIOA Customers that exited training programs January 2017 and December 2017

	Entered Employment Numerator	Entered Employment Denominator	%	Obtained Credential Numerator	Obtained Credential Denominator	%	Mean Quarterly Earnings
Indicates Missing Performance Measure.							
WFSDallas performance indicators		75%		75%			\$5,300
Information Technology/Telecommunications							
Asher College - Computer and Network Technician	17	19	89.47%	11	14	78.57%	\$ 8,182.00
Asher College - Computer Specialist and Networking Technician	3	3	100.00%	2	3	66.67%	\$ 8,904.00
Asher College - Network and Database Administrator	0	1	0.00%	2	2	100.00%	\$ -
Bah Career Training - Computer Maintenance Technician	1	1	100.00%	0	0	0.00%	\$ 5,158.00
Careers Institute of America - A+ Certification Training	1	1	100.00%	1	1	100.00%	\$ 17,364.00
CCI Training Center - Computer and Network Administration	8	9	88.89%	4	8	50.00%	\$ 7,101.00
CCI Training Center - Computer Support and Information Security	1	2	50.00%	1	2	50.00%	\$ 10,000.00
CCI Training Center - Computer Support Tech	0	1	0.00%	0	0	0.00%	\$ -
CCI Training Center - MS Network Administration	0	1	0.00%	1	1	100.00%	\$ -
Cedar Valley College (DCCCD) - Network Support	1	1	100.00%	0	1	0.00%	\$ 5,250.00
DevMountain - Web Development (Immersive)	0	1	0.00%	0	0	0.00%	\$ -
Lanecert Inc - CCNP Service Provider Training	2	2	100.00%	2	2	100.00%	\$ 7,107.00
LeaderQuest - CCNA	7	9	77.78%	9	10	90.00%	\$ 10,968.00
LeaderQuest - Computer User Support Specialist	29	30	96.67%	23	34	67.65%	\$ 7,751.00
LeaderQuest - Cyber Security Specialist	2	4	50.00%	1	1	100.00%	\$ 6,253.00
LeaderQuest - Information Security Analyst (ISA)	3	4	75.00%	3	3	100.00%	\$ 14,605.00
LeaderQuest - MCSA Windows 8 Associate	1	1	100.00%	1	1	100.00%	\$ 1,805.00
LeaderQuest - Network Security Specialist	0	1	0.00%	1	1	100.00%	\$ -
LeaderQuest - Network Support Specialist	6	6	100.00%	7	7	100.00%	\$ 10,537.00
New Era Training Center - Project Management Professional (PMP) Track	1	1	100.00%	1	1	100.00%	\$ 7,347.00
New Horizons Consumer Learning Center of DFW - Career Changer Microsoft Certified System Developer VB.Net Training	1	1	100.00%	1	1	100.00%	\$ 12,511.00
New Horizons Consumer Learning Center of DFW - Database Administrator Professional Program	1	1	100.00%	1	1	100.00%	\$ 7,788.00
New Horizons Consumer Learning Center of DFW - Medical Office Administration	2	3	66.67%	1	1	100.00%	\$ 5,565.00
New Horizons Consumer Learning Center of DFW - Network Systems Administrator Associate	1	3	33.33%	0	1	0.00%	\$ 15,723.00
New Horizons Consumer Learning Center of DFW - Network Systems Administrator Professional	6	7	85.71%	4	4	100.00%	\$ 8,384.00
New Horizons Consumer Learning Center of DFW - Security IT Associate	2	3	66.67%	2	2	100.00%	\$ 7,394.00
New Horizons Consumer Learning Center of DFW - Software Solutions Developer Professional	1	1	100.00%	1	1	100.00%	\$ 3,500.00
North Lake College (DCCCD) - IT Ready/IT Support CompTIA A+ Certification	3	3	100.00%	3	3	100.00%	\$ 10,169.00
Peloton College - Information Technology Support Professional	1	1	100.00%	1	1	100.00%	\$ 508.00
Per Scholas - IT Ready/ IT Support CompTIA A+ Certification Course	1	1	100.00%	1	1	100.00%	\$ 8,772.00
Richland College (DCCCD) - Amazon Web Services Apprenticeship Program	5	5	100.00%	4	4	100.00%	\$ 15,894.00
Texas A&M University - Corpus Christi - Web Application Developer (Online)	1	1	100.00%	1	1	100.00%	\$ 10,439.00
Texas A&M University - Corpus Christi - Webmaster (Online)	1	1	100.00%	0	1	0.00%	\$ 3,628.00
University of Texas at Arlington, Division of Continuing Education - Graphic Design	1	1	100.00%	0	0	0.00%	\$ 3,528.00
University of Texas at Austin, Center for Professional Education - CompTIA Server+ Certification	1	1	100.00%	0	1	0.00%	\$ 9,255.00
Advanced Manufacturing/Engineering							
Mountain View College (DCCCD) - Electronics Technology	1	2	50.00%	0	1	0.00%	\$ 20,107.00
Richland College (DCCCD) - Engineering Technology - Electronics Technology Applied Associates of Science Degree	1	1	100.00%	1	1	100.00%	\$ 14,707.00

Training Vendor Performance by Program

Entered Employment Q2 and Median Earnings Q2 are WIOA Customers that exited training programs between July 2017 - June 2018

Credential Rate are WIOA Customers that exited training programs January 2017 and December 2017

	Entered Employment Numerator	Entered Employment Denominator	%	Obtained Credential Numerator	Obtained Credential Denominator	%	Mean Quarterly Earnings
Indicates Missing Performance Measure.							
WFSDallas performance indicators	75%			75%			\$5,300
Richland College (DCCCD) - Machine Operator Specialist VER 2.0	4	8	50.00%	13	14	92.86%	\$ 6,622.00
Business Management & Administration							
Alpha Medical Institute - Accounting	1	1	100.00%	0	0	0.00%	\$ 8,713.00
Arlington Career Institute - Administrative Assistant Program	3	4	75.00%	3	3	100.00%	\$ 3,073.00
Arlington Career Institute - Paralegal/Legal Assistant	3	3	100.00%	1	2	50.00%	\$ 6,857.00
Asher College - Office Accounting Specialist	3	5	60.00%	6	7	85.71%	\$ 4,875.00
CCI Training Center - Basic Computerized Accounting	2	2	100.00%	0	1	0.00%	\$ 12,025.00
Cedar Valley College (DCCCD) - Management Certificate	0	1	0.00%	2	2	100.00%	\$ -
Eastfield College - Accounting Assistant Certificate	0	1	0.00%	0	1	0.00%	\$ -
Eastfield College (DCCCD) - Business Administration	2	2	100.00%	0	3	0.00%	\$ 6,375.00
Eastfield College (DCCCD) - Business Office Systems & Support - Executive Assistant	1	1	100.00%	1	1	100.00%	\$ 8,343.00
Joshua Career Institute - Accounting Specialist	1	1	100.00%	1	1	100.00%	\$ -
Mountain View College (DCCCD) - Management	1	1	100.00%	1	1	100.00%	\$ 245.00
New Horizons Consumer Learning Center of DFW, LLC - Business Administration Associate Program	4	4	100.00%	1	1	100.00%	\$ 14,473.00
New Horizons Consumer Learning Center of DFW, LLC - Business Administration Professional	2	4	50.00%	1	2	50.00%	\$ 5,094.00
Texas A&M University - Corpus Christi - Legal Secretary (Online)	1	1	100.00%	1	1	100.00%	\$ 14,623.00
Texas A&M University - Corpus Christi - Paralegal (Online)	1	1	100.00%	1	1	100.00%	\$ 3,395.00
University of Texas at Arlington, Division of Continuing Education - Admin. Assistant & Professional Bookkeeping-QuickBooks	2	3	66.67%	2	4	50.00%	\$ 12,774.00
University of Texas at Arlington, Division of Continuing Education - Executive Administrative Assistant Certificate Program	0	1	0.00%	0	1	0.00%	\$ -
Education							
Dallas Independent School District - Alternative Certification (Special Education Grades Pre K - 12)	1	1	100.00%	1	1	100.00%	\$ 10,928.00
Public Safety							
El Centro College (DCCCD) - Correctional Officer	2	2	100.00%	0	1	0.00%	\$ 16,820.00
Healthcare							
Asher College - Health Information Specialist	2	3	66.67%	3	4	75.00%	\$ 3,756.00
Asher College - Medical Records Specialist	1	1	100.00%	2	3	66.67%	\$ 7,344.00
Asher College - Pharmacy Technician	1	1	100.00%	0	0	0.00%	\$ 4,726.00
CCI Training Center - Health Information Specialist	2	2	100.00%	3	3	100.00%	\$ 2,127.00
College of Health Care Professions - Medical Coding & Billing	1	1	100.00%	0	1	0.00%	\$ 6,676.00
Concorde Career College - Dental Assistant	1	1	100.00%	0	1	0.00%	\$ 6,848.00
Dallas Career Institute - Pharmacy Technician Training Program	1	1	100.00%	0	0	0.00%	\$ 11,714.00
iMed Health Training Center - Health Information Technology	5	6	83.33%	2	5	40.00%	\$ 3,702.00
iMed Health Training Center - Medical Billing and Coding	23	26	88.46%	10	16	62.50%	\$ 6,458.00
Joshua Career Institute - Healthcare Information Technician (On-Line)	1	1	100.00%	1	1	100.00%	\$ 358.00
Peloton College - Electronic Health Records Technician	3	4	75.00%	4	5	80.00%	\$ 2,957.00
Professional Healthcare Education Service - Nurse Refresher/Re-Entry and Transition Program	1	1	100.00%	1	1	100.00%	\$ 1,126.00
Texas Career Institute - Medical Billing and Coding Training Program	6	8	75.00%	3	5	60.00%	\$ 6,635.00
Texas Career Institute - Pharmacy Technician Training Program	9	9	100.00%	5	7	71.43%	\$ 5,809.00
University of Texas at Arlington - Clinical Medical Technician with Externship (CCMA, CPT, CET exams)	2	2	100.00%	1	2	50.00%	\$ 5,454.00

Training Vendor Performance by Program

Entered Employment Q2 and Median Earnings Q2 are WIOA Customers that exited training programs between July 2017 - June 2018

Credential Rate are WIOA Customers that exited training programs January 2017 and December 2017

	Entered Employment Numerator	Entered Employment Denominator	%	Obtained Credential Numerator	Obtained Credential Denominator	%	Mean Quarterly Earnings
■ Indicates Missing Performance Measure.							
WFSDallas performance indicators	75%			75%			\$5,300
Urban Training Center - Health Information Technician/Medical Coding	1	1	100.00%	0	0	0.00%	\$ 5,952.00
Construction/Industrial Production							
Bill Priest Institute - Combination Welder	0	1	0.00%	0	1	0.00%	\$ -
Careers Institute of America - Advance Welding Professional	1	1	100.00%	1	1	100.00%	\$ 8,929.00
Careers Institute of America - Air Conditioning, Heating, and Refrigeration Technician	2	2	100.00%	2	2	100.00%	\$ 12,990.00
Lindsey-Cooper Refrigeration School - EPA Certification Seminar	0	2	0.00%	2	2	100.00%	\$ -
Lindsey-Cooper Refrigeration School - Refrigeration/Heating/Air Conditioning (Basic) in English	8	9	88.89%	11	12	91.67%	\$ 6,184.00
Miller Crane Works - Miller Crane Works Level I Rigger / Signal Person	1	1	100.00%	1	1	100.00%	\$ 9,881.00
Miller Crane Works - MOBILE CRANE OPERATIONS FIXED/SWING CAB LEVEL 1	2	2	100.00%	2	2	100.00%	\$ 9,897.00
Miller Crane Works - Tower Crane Operations Level II	1	1	100.00%	1	1	100.00%	\$ 5,085.00
Richland College (DCCCD) - Construction Laborer - Masonry	8	14	57.14%	1	6	16.67%	\$ 2,043.00
Richland College (DCCCD) - Production Line Technician II	1	1	100.00%	2	2	100.00%	\$ 4,901.00
Trucking							
Aspire Truck Driving School - Professional Truck Driving	14	18	77.78%	7	9	77.78%	\$ 5,948.00
ATDS - Professional Truck Driver-100	6	7	85.71%	10	10	100.00%	\$ 8,556.00
C1 Truck Driver Training, LLC - Diesel Truck Driver Training	1	1	100.00%	1	1	100.00%	\$ 13,907.00
Continental Truck Driver Training and Education School - - TTDR - 500 (Tractor - Trailer, Basic)	22	29	75.86%	24	30	80.00%	\$ 8,185.00
International Schools - Professional Driver Training	24	31	77.42%	28	42	66.67%	\$ 9,972.00
MT Training Center -Advanced CDL Driver Training for the Entrepreneur	1	4	25.00%	0	1	0.00%	\$ 3,833.00
MT Training Center -Truck Driving	7	8	87.50%	4	6	66.67%	\$ 4,764.00
Richland College (DCCCD) - Industrial Logistics Technician	1	1	100.00%	1	1	100.00%	\$ 1,285.00
Truck Driver Institute - Custom Motor Carrier Driver Training	7	9	77.78%	6	8	75.00%	\$ 7,999.00
Vision Truck Driving School - Truck Driving	39	52	75.00%	49	50	98.00%	\$ 7,010.00

RECOMMENDATION: Based on Board policy, staff conducts a Training Provider review annually. Training Programs that are missing two or more program goals are recommended for removal. Board authorization to remove Asher College - Office Accounting Specialist and Richland College's - Masonry Construction Laborer. Both providers will have the opportunity to provide additional information.



Dallas July 2019

Status Plus ■ P+ ■ MP ■ MP (Lower) ■ P- ■ N/A

% Current Target for Board Contracted Measures

Status Plus	# at Status	% at Status
P+	4	21.05%
MP	11	57.89%
MP (Lower)	1	5.26%
P-	1	5.26%
N/A	2	10.53%

Measure Name	Num	Den	Rate	% OTY Change	Target	Status	Qtrs at P-
Claimant Reemployment within 10 Weeks	18,209	30,834	59.05%	1.85%	106.70%	P+	Mths at P-: 0
# of Employers Receiving Workforce Assistance	9,947	1	9,947	8.92%	99.48%	MP	Mths at P-: 0
Choices Full Work Rate - All Family Total	212	422	50.49%	12.50%	100.98%	MP	Mths at P-: 0
Avg # Children Served Per Day - Combined (Disc Mo)	401,314	23	17,448	N/A	108.04%	P+	Mths at P-: 0
Employed/Enrolled Q2 Post Exit - C&T Participants	44,834	63,781	70.29%	-0.28%	101.87%	MP	Qtrs at P-: 0
Employed/Enrolled Q2-Q4 Post Exit - C&T Participants	41,355	48,740	84.85%	0.05%	101.01%	MP	Qtrs at P-: 0
Median Earnings Q2 Post Exit - C&T Participants	N/A	42,437	\$5,496	2.54%	109.78%	P+	Qtrs at P-: 0
Credential Rate - C&T Participants	596	800	74.50%	0.84%	124.17%	P+	Qtrs at P-: 0
Employed Q2 Post Exit - Adult	302	412	73.30%	2.68%	97.86%	MP	Qtrs at P-: 0
Employed Q4 Post Exit - Adult	356	508	70.08%	-0.31%	96.80%	MP (Lower)	Qtrs at P-: 0
Median Earnings Q2 Post Exit - Adult	N/A	291	\$6,385	30.81%	0.00%	N/A	Qtrs at P-: 0
Credential Rate - Adult	220	275	80.00%	-0.44%	97.56%	MP	Qtrs at P-: 0
Employed Q2 Post Exit - DW	171	196	87.24%	4.08%	101.09%	MP	Qtrs at P-: 0
Employed Q4 Post Exit - DW	137	156	87.82%	4.73%	101.41%	MP	Qtrs at P-: 0
Median Earnings Q2 Post Exit - DW	N/A	168	\$9,112	-1.49%	0.00%	N/A	Qtrs at P-: 0
Credential Rate - DW	72	99	72.73%	-7.59%	89.02%	P-	Qtrs at P-: 4
Employed/Enrolled Q2 Post Exit - Youth	564	773	72.96%	5.33%	106.82%	MP	Qtrs at P-: 0
Employed/Enrolled Q4 Post Exit - Youth	578	814	71.01%	0.31%	97.94%	MP	Qtrs at P-: 0
Credential Rate - Youth	123	186	66.13%	-10.19%	101.58%	MP	Qtrs at P-: 0

Number of P+ or MP Measures

16



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Job Seekers Served
October 2018 - July 2019

47,119

Employers Receiving Workforce Assistance
October 2018 - July 2019

9,947

Average Children Served Per Day
July 2019 - July 2019

17,448

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BOARD SUMMARY REPORT - CONTRACTED MEASURES

Year-to-Date Performance Periods*

BOARD NAME: **DALLAS**

FINAL RELEASE
As Originally Published 9/4/2019
JULY 2019 REPORT

Status Summary		With Positive Performance (+P):	Meeting Performance (MP):	With Negative Performance (-P):	% +P & MP											
Contracted Measures		4	12	1	94.12%											
Source	Measure	Status	% Current Target	Current Target	EOY Target	Current Perf.	Prior Year End	2 Years Ago YE	YTD Num	YTD Den	QTR 1	QTR 2	QTR 3	QTR 4	From	To
Notes																

Reemployment and Employer Engagement Measures

TWC	Claimant Reemployment within 10 Weeks	+P	106.70%	55.34%	55.34%	59.05%	57.79%	55.96%	18,209	30,834	62.40%	58.40%	57.81%	54.44%	7/18	4/19
TWC	# of Employers Receiving Workforce Assistance	MP	99.48%	9,999	11,502	9,947	11,033	11,067	----	----	5,202	5,041	5,261	3,418	10/18	7/19

Program Participation Measures

TWC	Choices Full Work Rate - All Family Total	MP	100.98%	50.00%	50.00%	50.49%	44.75%	49.62%	212	422	46.52%	52.44%	51.19%	54.48%	10/18	7/19
TWC	Avg # Children Served Per Day - Combined (Discrete Month)	+P	108.04%	16,149	16,149	17,448	n/a	n/a	401,314	23	n/a	n/a	n/a	n/a	7/19	7/19
TWC	Avg # Children Served Per Day - Combined	n/a	n/a	n/a	n/a	13,946	11,424	10,923	3,040,270	218	11,065	13,212	16,356	17,448	10/18	7/19

1. TWC modified child care measure status methodology effective with the February MPR to be more consistent with the historic methodology. Generally, <95% of Target is -P, >=105% of Target is +P (unless service level is unsustainable), or else MP. This methodology is applied to the monthly Ramp-up Target if the Board has not yet hit their Combined Target or against the Combined Target itself once the Board has fully ramped up.

WIOA Outcome Measures

LBB-K	Employed/Enrolled Q2 Post Exit – C&T Participants	MP	101.87%	69.00%	69.00%	70.29%	70.25%	70.15%	44,834	63,781	69.31%	69.37%	71.67%	71.17%	7/17	6/18
LBB-K	Employed/Enrolled Q2-Q4 Post Exit – C&T Participants	MP	101.01%	84.00%	84.00%	84.85%	84.67%	85.72%	41,355	48,740	84.70%	84.05%	85.31%	85.32%	1/17	12/17
TWC	Median Earnings Q2 Post Exit – C&T Participants	+P	109.78%	\$5,006.00	\$5,006.00	\$5,495.80	\$5,283.93	\$5,217.27	n/a	42,437	\$5,190.35	\$5,227.46	\$5,637.30	\$6,041.75	7/17	6/18
LBB-K	Credential Rate – C&T Participants	+P	124.17%	60.00%	60.00%	74.50%	72.20%	70.86%	596	800	67.27%	78.76%	75.80%	74.89%	1/17	12/17
DOL-C	Employed Q2 Post Exit – Adult	MP	97.86%	74.90%	74.90%	73.30%	71.00%	76.97%	302	412	74.07%	70.87%	71.60%	77.08%	7/17	6/18
DOL-C	Employed Q4 Post Exit – Adult	MP	96.80%	72.40%	72.40%	70.08%	70.55%	76.03%	356	508	68.82%	74.76%	71.30%	66.93%	1/17	12/17
DOL-C	Median Earnings Q2 Post Exit – Adult	---	-----	-----	-----	\$6,385.18	\$4,969.23	\$5,498.57	n/a	291	\$5,748.65	\$6,589.98	\$5,786.68	\$6,972.61	7/17	6/18
DOL-C	Credential Rate – Adult	MP	97.56%	82.00%	82.00%	80.00%	80.35%	78.78%	220	275	77.46%	81.48%	76.71%	84.42%	1/17	12/17
DOL-C	Employed Q2 Post Exit – DW	MP	101.09%	86.30%	86.30%	87.24%	83.82%	86.67%	171	196	89.47%	91.30%	80.00%	87.50%	7/17	6/18
DOL-C	Employed Q4 Post Exit – DW	MP	101.41%	86.60%	86.60%	87.82%	83.85%	85.76%	137	156	90.63%	87.50%	86.84%	86.96%	1/17	12/17
DOL-C	Median Earnings Q2 Post Exit – DW	---	-----	-----	-----	\$9,111.55	\$9,232.00	\$8,636.71	n/a	168	\$7,791.83	\$10,598.88	\$10,146.57	\$8,748.65	7/17	6/18
DOL-C	Credential Rate – DW	-P	89.02%	81.70%	81.70%	72.73%	79.63%	73.90%	72	99	57.89%	83.33%	73.91%	72.73%	1/17	12/17

Note: In some cases historic data not available at time of original publication (such as when a new measure is created) has been added to the MPR retroactively to allow trend analysis.

BOARD SUMMARY REPORT - CONTRACTED MEASURES

Year-to-Date Performance Periods*

BOARD NAME: **DALLAS**

FINAL RELEASE
As Originally Published 9/4/2019

JULY 2019 REPORT

Source	Measure	Status	% Current Target	Current Target	EOY Target	Current Perf.	Prior Year End	2 Years Ago YE	YTD Num	YTD Den	QTR 1	QTR 2	QTR 3	QTR 4	From	To
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WIOA Outcome Measures

DOL-C 2	Employed/Enrolled Q2 Post Exit – Youth	MP	106.82%	68.30%	68.30%	72.96%	69.29%	75.33%	564 773		71.13%	75.85%	72.85%	71.43%	7/17	6/18
DOL-C 2	Employed/Enrolled Q4 Post Exit – Youth	MP	97.94%	72.50%	72.50%	71.01%	71.03%	72.21%	578 814		63.51%	66.49%	72.38%	77.97%	1/17	12/17
DOL-C 2	Credential Rate – Youth	MP	101.58%	65.10%	65.10%	66.13%	73.50%	73.08%	123 186		62.86%	65.63%	68.42%	66.13%	1/17	12/17

2. <90% of Target is -P and >= 110% of Target is +P.

3. Targets will be negotiated late in BCY19 when casemix data is available.

Note: In some cases historic data not available at time of original publication (such as when a new measure is created) has been added to the MPR retroactively to allow trend analysis.

AT-A-GLANCE COMPARISON - BOARD CONTRACTED MEASURES

Percent of Target (Year-to-Date Performance Periods)

FINAL RELEASE
As Originally Published 9/4/2019
JULY 2019 REPORT

Green = +P White = MP Yellow = MP but At Risk Red = -P

Board	Reemployment and Employer Engagement		Participation		WIOA Outcome Measures															Total Measures					
			Choices Full Work Rate-All Family Total	Avg # Children Svd Per Day-Comb (Discr. Mo)	C&T Participants				Adult				DW				Youth			+P	MP	-P	% MP & +P		
	Empl/ Enrolled Q2 Post-Exit	Empl/ Enrolled Q2-Q4 Post-Exit			Median Earnings Q2 Post-Exit	Credential Rate	Employ- ed Q2 Post-Exit	Employ- ed Q4 Post-Exit	Median Earnings Q2 Post-Exit	Credential Rate	Employ- ed Q2 Post-Exit	Employ- ed Q4 Post-Exit	Median Earnings Q2 Post-Exit	Credential Rate	Empl/ Enrolled Q2 Post-Exit	Empl/ Enrolled Q4 Post-Exit	Credential Rate								
	Clmnt ReEmpl within 10 Weeks	Emplrs Rcvg Wkfc Assist																							
Alamo	114.53%	96.53%	127.00%	112.13%	103.28%	101.86%	110.14%	120.02%	101.89%	99.39%	n/a	90.89%	101.27%	98.91%	n/a	105.66%	100.47%	93.42%	129.55%	5	11	1	94%		
Borderplex	109.69%	107.02%	112.26%	95.76%	98.00%	100.90%	107.28%	114.00%	98.23%	107.53%	n/a	100.34%	102.64%	97.55%	n/a	94.38%	97.00%	97.96%	133.43%	6	11	0	100%		
Brazos Valley	117.84%	92.88%	79.38%	93.57%	101.48%	98.58%	111.54%	116.03%	109.04%	103.86%	n/a	103.39%	90.79%	101.86%	n/a	97.49%	102.98%	97.41%	79.72%	3	10	4	76%		
Cameron	112.80%	100.65%	97.94%	101.32%	110.94%	101.36%	116.90%	145.00%	95.10%	92.55%	n/a	104.11%	107.88%	105.16%	n/a	106.92%	108.00%	99.86%	106.43%	4	13	0	100%		
Capital Area	111.81%	101.63%	97.14%	92.02%	102.99%	104.18%	118.93%	112.58%	98.31%	101.62%	n/a	99.09%	93.95%	102.27%	n/a	105.94%	107.31%	112.03%	109.99%	4	12	1	94%		
Central Texas	111.20%	92.90%	119.24%	99.97%	93.74%	99.79%	104.35%	98.40%	102.34%	105.35%	n/a	111.98%	105.32%	99.26%	n/a	92.02%	109.21%	98.60%	133.56%	4	11	2	88%		
Coastal Bend	119.32%	111.50%	123.72%	92.52%	99.99%	101.43%	106.16%	102.82%	94.07%	95.31%	n/a	91.93%	106.78%	98.92%	n/a	94.05%	100.28%	102.93%	120.77%	5	11	1	94%		
Concho Valley	112.10%	101.96%	97.18%	93.86%	106.94%	100.35%	108.18%	127.60%	104.93%	115.93%	n/a	82.40%	114.51%	96.30%	n/a	97.58%	100.37%	119.37%	111.94%	8	7	2	88%		
Dallas	106.70%	99.48%	100.98%	108.04%	101.87%	101.01%	109.78%	124.17%	97.86%	96.80%	n/a	97.56%	101.09%	101.41%	n/a	89.02%	106.82%	97.94%	101.58%	4	12	1	94%		
Deep East	117.48%	98.31%	108.88%	86.88%	103.52%	100.74%	110.04%	120.28%	103.32%	91.12%	n/a	110.46%	92.24%	95.26%	n/a	100.19%	93.76%	102.15%	136.55%	6	10	1	94%		
East Texas	112.35%	123.05%	93.68%	108.35%	98.59%	100.39%	108.60%	106.85%	99.67%	98.33%	n/a	91.22%	103.62%	98.29%	n/a	102.28%	92.49%	99.20%	101.52%	5	11	1	94%		
Golden Cresce	113.74%	93.60%	132.24%	78.55%	110.00%	102.45%	121.29%	120.65%	118.18%	110.47%	n/a	108.28%	105.19%	93.09%	n/a	101.91%	126.10%	130.76%	133.38%	10	5	2	88%		
Gulf Coast	111.02%	89.33%	99.68%	99.36%	96.68%	99.15%	110.60%	101.37%	99.41%	101.09%	n/a	98.34%	84.90%	96.50%	n/a	96.31%	107.47%	109.15%	157.25%	3	12	2	88%		
Heart of Texas	115.54%	119.47%	102.39%	100.20%	103.20%	100.14%	108.53%	136.15%	109.50%	100.50%	n/a	114.42%	116.01%	124.07%	n/a	41.67%	103.07%	103.60%	104.70%	7	9	1	94%		
Lower Rio	119.46%	98.62%	118.14%	99.60%	110.13%	100.87%	114.37%	132.50%	99.25%	102.53%	n/a	100.06%	104.68%	101.01%	n/a	102.57%	98.93%	105.68%	106.24%	5	12	0	100%		
Middle Rio	105.78%	98.64%	105.48%	94.25%	101.93%	95.26%	106.57%	151.82%	104.17%	98.51%	n/a	95.34%	107.33%	111.11%	n/a	111.11%	107.89%	93.71%	119.56%	7	9	1	94%		
North Central	103.11%	116.63%	114.92%	84.81%	98.33%	102.19%	112.17%	117.22%	104.19%	103.78%	n/a	97.79%	101.04%	93.24%	n/a	95.60%	102.70%	99.79%	104.77%	4	12	1	94%		
North East	111.65%	103.67%	101.36%	112.37%	99.62%	101.50%	104.44%	87.98%	100.48%	98.12%	n/a	93.49%	108.40%	118.31%	n/a	84.66%	89.23%	111.61%	107.59%	4	10	3	82%		
North Texas	111.64%	99.83%	102.48%	97.86%	103.57%	102.39%	107.69%	142.60%	99.71%	108.92%	n/a	110.34%	114.59%	101.44%	n/a	108.84%	99.80%	106.35%	107.87%	5	12	0	100%		
Panhandle	125.24%	107.99%	133.98%	96.90%	104.97%	102.11%	108.87%	123.87%	105.18%	111.12%	n/a	90.89%	104.60%	94.34%	n/a	108.62%	96.43%	118.16%	84.61%	7	9	1	94%		
Permian Basin	122.10%	97.52%	99.48%	91.39%	108.17%	102.62%	112.41%	125.35%	89.86%	88.01%	n/a	98.51%	113.24%	103.18%	n/a	82.43%	119.76%	107.23%	144.93%	7	6	4	76%		
Rural Capital	108.19%	96.20%	102.42%	89.76%	105.26%	105.49%	114.02%	123.13%	102.97%	109.21%	n/a	85.81%	104.67%	107.89%	n/a	111.11%	98.80%	103.98%	126.63%	7	8	2	88%		
South Plains	117.04%	98.75%	105.70%	103.02%	102.03%	98.40%	109.24%	119.55%	91.60%	106.47%	n/a	90.74%	97.30%	92.59%	n/a	93.68%	99.80%	119.57%	115.77%	6	11	0	100%		
South Texas	109.37%	112.65%	112.40%	97.88%	101.48%	99.87%	110.03%	146.15%	107.69%	102.63%	n/a	107.88%	102.37%	111.73%	n/a	136.67%	107.64%	127.36%	110.96%	9	8	0	100%		
Southeast	120.40%	95.75%	96.10%	100.56%	105.32%	100.96%	106.81%	102.97%	103.86%	109.57%	n/a	106.77%	91.97%	102.25%	n/a	103.11%	93.44%	99.82%	93.95%	3	14	0	100%		
Tarrant	105.65%	97.33%	100.02%	93.31%	102.09%	101.61%	112.20%	114.90%	101.62%	99.40%	n/a	90.65%	100.58%	97.78%	n/a	94.66%	90.38%	95.60%	69.51%	3	12	2	88%		
Texoma	114.97%	94.25%	110.92%	99.87%	106.19%	101.26%	111.64%	123.53%	104.93%	102.19%	n/a	91.45%	114.42%	111.11%	n/a	80.01%	99.80%	106.21%	100.42%	7	8	2	88%		
West Central	119.49%	98.44%	97.54%	100.00%	98.12%	98.52%	105.50%	113.10%	101.51%	101.67%	n/a	96.54%	94.11%	91.25%	n/a	111.11%	106.49%	104.47%	80.51%	4	12	1	94%		
+P	27	7	13	3	8	1	26	23	1	3	0	4	5	5	0	4	2	7	13	152					
MP	1	16	13	13	19	27	2	4	26	24	0	22	22	23	0	19	25	21	11	288					
-P	0	5	2	12	1	0	0	1	1	1	0	2	1	0	0	5	1	0	4	36					
% MP & +P	100%	82%	93%	57%	96%	100%	100%	96%	96%	96%	N/A	93%	96%	100%	N/A	82%	96%	100%	86%	92%					
From	7/18	10/18	10/18	7/19	7/17	1/17	7/17	1/17	7/17	1/17		1/17	7/17	1/17		1/17	7/17	1/17	1/17	From					
To	4/19	7/19	7/19	7/19	6/18	12/17	6/18	12/17	6/18	12/17		12/17	6/18	12/17		12/17	6/18	12/17	12/17	To					

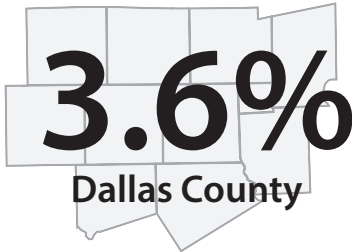
Measure	Category 1: Claimant Reemployment						Category 2: WIOA Career Pathways								Category 3: Foster Youth					
	Reemployment within 10 Weeks (% Target)		Reempl within 10 Wks Wage Replacement		Avg Rank	Overall Rank*	% Adult/DW/Youth in Training		% Increase in Adult/DW/Youth in Training		% Adult/DW/Youth in Trng-Rel Empl		Avg Rank	Overall Rank*	% of Youth Participants Who Are Foster Youth		% of Foster Youth Participants Empl/Enr in Q2, Post Exit		Avg Rank	Overall Rank*
	55%	Rank	45%	Rank			35%	Rank	40%	Rank	25%	Rank			45%	Rank	55%	Rank		
Measure Weight	Current % Target.	Rank	Current Perf.	Rank	Avg Rank	Overall Rank*	Current Perf.	Rank	Current Perf.	Rank	Current Perf.	Rank	Avg Rank	Overall Rank*	Current Perf.	Rank	Current Perf.	Rank	Avg Rank	Overall Rank*
Quartile 1																				
Brazos Valley	117.84%	1	88.81%	6	3.25	2	35.60%	7	-2.86%	4	40.74%	6	5.55	6	2.86%	5	61.54%	5	5	6
Concho Valley	112.10%	4	91.69%	3	3.55	4	62.80%	6	-29.93%	5	39.81%	7	5.85	7	8.93%	1	50.00%	7	4.3	5
Golden Crescent	113.74%	3	96.65%	2	2.55	1	65.79%	5	-30.07%	6	56.76%	3	4.9	4	4.00%	2	77.78%	2	2	1
Middle Rio	105.78%	7	105.26%	1	4.3	5	68.54%	3	43.53%	1	78.89%	1	1.7	1	3.28%	4	73.81%	3	3.45	2
North East	111.65%	5	83.44%	7	5.9	7	73.93%	1	39.29%	2	56.07%	4	2.15	2	1.61%	6	60.00%	6	6	7
North Texas	111.64%	6	91.68%	4	5.1	6	66.67%	4	-46.94%	7	51.85%	5	5.45	5	0.00%	7	78.05%	1	3.7	4
Texoma	114.97%	2	89.19%	5	3.35	3	71.30%	2	7.19%	3	67.92%	2	2.4	3	3.85%	3	73.68%	4	3.55	3
Quartile 2																				
Deep East	117.48%	5	91.72%	3	4.1	5	22.19%	7	-19.35%	7	31.82%	7	7	7	3.12%	6	62.96%	6	6	7
Heart of Texas	115.54%	7	86.80%	5	6.1	7	37.07%	4	20.63%	5	62.50%	3	4.15	5	0.68%	7	67.86%	4	5.35	5
Panhandle	125.24%	1	83.01%	7	3.7	3	68.35%	2	27.23%	4	67.77%	2	2.8	3	5.94%	3	82.50%	1	1.9	1
Permian Basin	122.10%	2	105.66%	1	1.55	1	84.66%	1	62.35%	3	72.41%	1	1.8	1	4.35%	5	65.00%	5	5	4
South Plains	117.04%	6	86.50%	6	6	6	32.34%	6	13.68%	6	62.50%	3	5.25	6	4.94%	4	62.50%	7	5.65	6
Southeast	120.40%	3	95.87%	2	2.55	2	34.89%	5	107.59%	2	47.83%	6	4.05	4	6.14%	2	75.00%	2	2	2
West Central	119.49%	4	90.73%	4	4	4	40.61%	3	109.38%	1	53.49%	5	2.7	2	6.38%	1	68.57%	3	2.1	3
Quartile 3																				
Cameron	112.80%	2	104.21%	1	1.55	1	77.78%	1	65.98%	3	56.18%	3	2.3	2	19.44%	1	66.67%	6	3.75	4
Capital Area	111.81%	4	90.71%	5	4.45	5	46.50%	5	-23.40%	7	45.00%	5	5.8	7	5.88%	4	69.79%	5	4.55	6
Central Texas	111.20%	5	85.44%	6	5.45	6	59.81%	2	34.97%	5	51.00%	4	3.7	3	6.41%	2	75.00%	2	2	1
Coastal Bend	119.32%	1	97.35%	3	1.9	2	27.39%	7	17.00%	6	63.78%	2	5.35	6	4.72%	5	72.88%	3	3.9	5
East Texas	112.35%	3	92.70%	4	3.45	3	50.36%	3	35.25%	4	20.76%	7	4.4	4	2.31%	7	66.67%	6	6.45	7
Rural Capital	108.19%	7	84.81%	7	7	7	30.08%	6	102.34%	2	44.94%	6	4.4	4	2.91%	6	75.68%	1	3.25	2
South Texas	109.37%	6	100.02%	2	4.2	4	49.43%	4	126.32%	1	70.83%	1	2.05	1	6.33%	3	70.59%	4	3.55	3
Quartile 4																				
Alamo	114.53%	2	87.50%	6	3.8	4	21.83%	7	-19.42%	7	50.61%	5	6.5	7	6.17%	5	75.41%	1	2.8	3
Borderplex	109.69%	4	94.79%	2	3.1	3	44.01%	3	49.56%	2	57.66%	2	2.35	2	4.14%	6	64.15%	7	6.55	7
Dallas	106.70%	5	88.67%	5	5	5	62.83%	1	23.72%	3	34.32%	6	3.05	3	6.58%	3	75.26%	2	2.45	2
Gulf Coast	111.02%	3	93.27%	3	3	2	26.04%	6	9.86%	5	24.26%	7	5.85	6	6.25%	4	71.43%	4	4	4
Lower Rio	119.46%	1	101.22%	1	1	1	47.93%	2	82.30%	1	80.20%	1	1.35	1	1.89%	7	69.23%	5	5.9	6
North Central	103.11%	7	86.72%	7	7	7	40.27%	4	3.44%	6	56.77%	3	4.55	5	7.94%	2	66.00%	6	4.2	5
Tarrant County	105.65%	6	90.00%	4	5.1	6	32.34%	5	22.82%	4	54.20%	4	4.35	4	8.82%	1	73.83%	3	2.1	1
From	7/1/18		7/1/16				10/1/18		10/1/18		7/1/17				10/1/18		7/1/17			
To	4/30/19		3/31/18				7/31/19		7/31/19		6/30/18				7/31/19		6/30/18			

*(Based on Average Rank)

** Wage Replacement data is not available until the final release of the second month of each quarter. Until it is available, data from the prior quarter will continue to be used for scoring purposes.

LABOR FORCE STATISTICS

Unemployment Rate (July 2019)



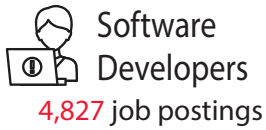
Labor Force



During the month of July,
Dallas County had approximately
1.35 million jobs

Source: Texas Workforce Commission, LMI

Open Jobs



Source: WantedAnalytics

In-Demand Qualifications

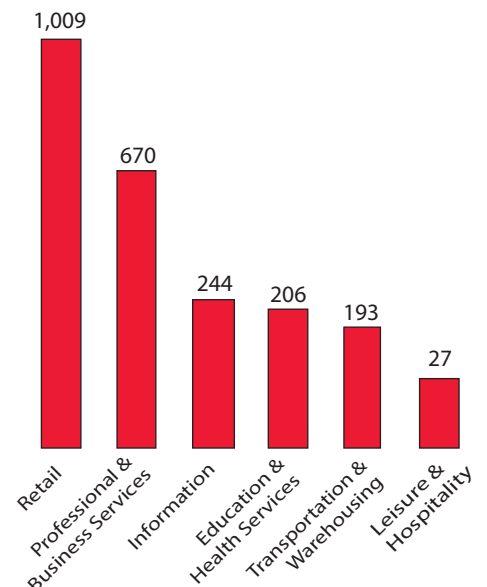


Source: EMSI, 2019.2

Layoffs

Company Layoffs/Closing	City	Notice	# Jobs
Teleperformance USA-FCHS, Inc.	Dallas	8/16/2019	44
UPS General Services Co.	Coppell	8/8/2019	64
MV Transportation, Inc-Dallas	Dallas	7/30/2019	129
Aprima Medical Software, Inc. an eMD's Co.	Richardson	6/4/2019	19
Hard Rock Cafe International	Dallas	5/31/2019	27
Pine Creek Medical Center	Dallas	5/20/2019	113
Walmart #949	Dallas	4/3/2019	415
Signet Jewelers-Rombaur RD	Dallas	4/1/2019	58
Teleperformance USA-FHCS, Inc	Dallas	3/28/2019	390
Signet Jewelers-Dallas	Dallas	3/25/2019	122
Aprima Medical Software, Inc. an eMD's Co.	Richardson	3/7/2019	149
General Information Services dba HireRight	Dallas	3/7/2019	76
Payless Shoesource-Dallas Corp. Office	Dallas	2/25/2019	75
Children's Health Systems of Texas	Dallas	1/31/2019	93
Sears Fashion Distribution Center 2	Garland	1/18/2019	84
AllianceOne Receivables Management	Dallas	1/15/2019	236
Kohl's-Dallas	Dallas	1/11/2019	330

2019 TOTAL 2,424



Source: TWC, WARN Notices

Industry Sector Report

August 2019

INFRASTRUCTURE



Kent Andersen, Account Executive
kandersen@wfsdallas.com, 214.290.1019

Chime Solutions will open their Reimagine RedBird call center in late September, as planned. Out of the 900 job seekers that attended the Chime Solutions' job fair on August 10th, 112 are currently in training, and 50 additional trainees start this week. This initial workforce of 162 will launch Chimes' new Dallas operation inside Redbird. The workforce is projected to grow to approximately 500 by early 2020.

ADVANCED MANUFACTURING

Steven Bridges, Account Executive
sbridges@wfsdallas.com, 214.290.1015



In August, Workforce Solutions Greater Dallas facilitated the founding of the Dallas FAME Chapter. Dallas FAME (Federation for Advanced Manufacturing Education) will begin training Advanced Manufacturing Technicians (AMTs) at Richland College in the Fall 2020. Currently, the Dallas FAME Board consists of 11 area manufacturers: **Bimbo Bakeries, Plastipak, DalTile, PCA, Interceramic, CarrollClean, Kraft Heinz, Pepsico, Brill-CSM, and General Dynamics, and Sherwin Williams.** FAME received national attention recently as Ivanka Trump attended the official announcement of FAME-USA joining The Manufacturing Institute of the National Association for Manufacturing (NAM).



One Year Ago, the First Cohorts started at DCCCD & the Online Skills Academy Launched!

Retail Pay\$ - By the Numbers

- Over 2,175 Registrations, 318 Certifications as of 9/10/19! Of those registered, 657 were employed and 1518 unemployed.
- Penn Foster Online Skills Academy, 1,899 registered, 757 active learners, 226 completed!
- Dallas County Community College District, 276 registered, 154 in progress, 92 completed!



RETAIL

Lynn Hoffman, Innovation Officer
lhoffman@wfsdallas.com, 214.290.1042



Contracts and Procurement

A. PROCUREMENTS

I. Request for Quotations (RFQ) for Workforce Office Furnishings

WFSDallas released a procurement on August 27, 2019 for Request for Quotations for Workforce Office Furnishings. The deadline for proposals is September 16, 2019. Recommendations will be provided at the Board meeting.

II. Request for Proposals (RFP) for Workflow Systems & Document Management System

WFSDallas released a Request for Proposals for Workflow Systems & Document Management System on August 27, 2019. The deadline for proposals is September 16, 2019. Recommendations will be provided at the Board meeting.

B. AUTHORIZATION OF CONTRACTS

PY19/FY20 Contracts

With the multiple grants that we receive, our funds are allocated and disbursed upon receipt of grants. Annually, eligible contracts are reviewed for renewal. The Board's contracts with current contractors listed below will expire September 30th and requires us to renew contracts. The proposed budgets are based upon existing and enhanced services, past expenditure levels, available grant funds, and negotiated terms. The list below includes our proposed budget for fiscal year 2020 (October 1, 2019 through September 30, 2020):

I. FY20 ChildCareGroup (Child Care Assistance) Contract

ChildCareGroup provides management and operations of the child care assistance program including child care quality activities to enhance the care of children in Dallas County. Currently, CCG is managing over 18,000 children in care at over 500 child care providers throughout the area. The FY20 initial proposed contract budget consists of operations and direct care funds in the amount of \$67,476,531:

- \$4,700,000 for operations; and
- \$62,776,531 for direct care services.

In addition, Boards will receive the FY2020 Texas Department of Family and Protective Services (DFPS) funds, which are an indefinite quantity/indefinite delivery contract. These pass through funds allow CCG to provide services to DFPS children enrolled in childcare. Funds will be awarded to CCG upon receipt of funding from TWC, and will be brought back to the Board for ratification.

The FY20 performance target has not been provided by Texas Workforce Commission at this time. We are expecting a lower target, but additional targets will be assigned to carryover funds that will be awarded in the near future.

II. FY20 ResCare Workforce Services (Workforce System Operations) Contract

ResCare manages and operates workforce programs in each our nine workforce solutions offices throughout Dallas County. The proposed 12-month initial contract budget consists of operations and pass-through funds to customers based prior year expenditures, planned allocations provided by TWC and actual grants received at this time. The profit matrix will be presented early next year; however, the performance targets are still being negotiated with Texas Workforce Commission. We will bring a negotiated profit matrix back to the Board.

Grant	2020 Initial Contract Budget
Workforce Innovation and Opportunity Act – Adult 9 month budget/12-month period	\$ 3,900,000
Workforce Innovation and Opportunity Act - Dislocated Worker 9 month budget/12-month period	\$ 3,500,000
Workforce Innovation and Opportunity Act – Rapid Response	\$ 7,000
Temporary Assistant to Needy Families*	\$ 6,100,000

SNAP E&T*	\$ 802,511
SNAP ABAWD*	\$ 326,071
Non-Custodial Parent *	\$ 366,000
Trade Adjustment Assistance*	\$ 500,000
Wagner-Peyser Employment Services*	\$ 135,000
Total Contract	\$15,636,582

*TANF, SNAP, NCP, TAA, and ES grants have not been received, and will be contracted contingent upon receipt of grant.

III. FY20 Youth System Services Contracts

Youth System Services Contract	2020 Initial Proposed Budget
ResCare Workforce Services <i>Inclusive of Vocational Rehabilitation Wage Services for Paid Work Experience</i>	\$3,202,500
DCCCD-Richland College (Garland Campus)	\$ 450,000
Gulf Coast Trades Center	\$ 275,000

IV. FY20 Professional Services Contracts

Professional Services Contractors	2020 Proposed Budget
QNet – Technology Services	\$260,000
Oriental Building Services, Inc. – Janitorial Services	\$ 50,000

RECOMMENDATION: Board authorization to contract with the existing contractors for the 2020 recommended budget amounts as presented above, effective October 1, 2019 through September 30, 2020. These figures do not include probable carryover funds or any additional amounts received from funders. These amounts will be brought back to the Board for approval.

V. Childcare Local Match Partner Agreements

The Board is required to secure local match funds to access the Federal dollars which are part of the total child care allocation to meet the State's target of average number of children served per day. These are also pass through funds to allow CCG to provide direct care to eligible children in Dallas County. As match is secured, the FY2020 Child Care Local Match funds in the amount of \$9,065,398 received from TWC will be added to CCG's contract as match. The 2020 fiscal year total amount of local match required to access the federal child care funds is **\$4,542,034**. Staff request agreements with the following partners to secure local match funds in the amount of **\$1,500,000** at this time. Staff continues to secure uncommitted funds and will bring additional partners for ratification in October. The table below represents the total amount of local match funds secured from the listed partners:

Local Match Partners	Local Amount	Federal Amount
Richardson ISD	\$1,100,000	\$2,200,000
City of Mesquite	\$ 400,000	\$ 800,000
Total	\$1, 500,000	\$3,000,000

RECOMMENDATION: Board authorization to accept contributions for Local Match agreements as specified above with Richardson ISD and the City of Mesquite as part of the CCG FY20 contract to provide direct care to eligible children in Dallas.

President's Briefing - Item A

Update from Dallas County Promise – Eric J. Ban, Ed.E. and Carey O'Connor

President's Briefing – Item B

Tax Filing 2018 Authorization

Board directors have received the IRS Forms 990 and 990-T for 2018, in preparation for filing by Crowe LLC.

RECOMMENDATION: Board authorization to approve the IRS forms 990 and 990-T for 2018.

President's Briefing – Item C

Healthcare Coverage Continuation 2020 Authorization

Quotes for continued or new health care coverage, effective January 1, 2020, have not been received. Once quotes are received, staff will review benefits for employee health, life and dental coverage based upon best price and continuity for our employees. Every effort will be made to retain existing benefits with existing carriers if costs are within a reasonable range of increase (currently projected between 7% and 15%), or to amend the plans to remain within a reasonable price. In the event our current carriers are unable to renew within reasonable and market parameters, staff will initiate comparable coverage from other carriers seeking best price for benefits similar to our existing plan.

RECOMMENDATION: Board authorization for the President to negotiate and sign for employee health, life, and dental coverage based upon best price and continuity for our employees, as indicated above.

President's Briefing- Item D

New Initiatives

This month, we premiere a new feature to advance innovation, prior to defining projects! We begin with a very special offer from the Texas Workforce Commission; adding two discretionary allocations to the budgets. Grants arrived this summer with latitude on the program design. We have provided preliminary plans to the state with the assurance that we will have a board discussion and make necessary edits prior to implementation. This is a unique process, and we welcome it! We were not required to apply or compete for discretionary funding. The money represents an excellent opportunity for new partners, new target employers and outreach for hard to reach job seekers!

The instructions provided four "mandatory categories" requiring each board to choose at least one, with specific limits on funding. The remainder of the money could be spent on local innovations, within reason. The funds are still federal and come with performance expectations and spending limitations. The menu of mandatory programs includes the following: High Demand Job Training Initiative Texas Industry Partnership* Externship for Teachers* Women's Entrepreneurship Bootcamp* Individual Training Account funds * Other Innovative Projects for targeted populations *Must select and implement at least one of these initiatives*

Adult and Youth - \$579,443 - It is our goal to maximize this opportunity by operating two of the four mandatory models, and demonstrating two training cohorts in a high-skilled technology area. Procurement will be conducted to secure a program specialist from our community, and the purchase of any equipment, software and/or other products necessary to perform these unique services to benefit the employers and job seekers of Dallas County.

1) Externships for Teachers – this initiative will create partnerships among educators and various industries to develop an effect workforce system by making the connection between academic skills and the workplace. Teachers who participate will have the opportunity to engage in activities through an externship in an industry, as a result, will learn how classroom content is applied in the real world.

WFSDallas has a history in providing Teacher Externships, but we have not had this opportunity in many years. We hope to provide experience to DISD, Garland ISD and Irving ISD teachers next summer. The industry sectors will include but not limited to manufacturing (FAME Toyota model), aviation (partnering with employers at LOVE Field), and technology (partnering with Texas Instruments). All are subject to decisions of the board and willingness of the employers and districts to participate. Proposed budget – not to exceed \$200,000, specifying 25% match at \$50,000

2) Women’s Entrepreneurship Bootcamp – Women-owned businesses support the Texas economy and increase employment opportunities for Texans. The purpose of this program is to support entrepreneurial women who are Texas residents create, sustain, or expand a business in Texas. Women who are Texas residents and either own a business in Texas or are interested in starting a business in Texas will have the option to receive information and training via an in-person or virtual boot camp training.

WFSDallas will conduct boot camp type activity for women in southern Dallas via partnerships with the Dallas Entrepreneurial Council and Target Evolution. These successful organizations have sought our support for years, and these funds will finally allow us to serve some of the most innovative aspirational entrepreneurs in the south. Budget – Not to exceed \$58,300 specifying 25% match at \$14, 575

3) Cohort Training – WFSDallas will demonstrate employer specific cohort training in a high-skilled technology area. We anticipate two cohorts – TBD – which may be compensated as ITA’s or class-sized training. We have demands in construction, technology and healthcare. No decisions have been made. **Budget = Approximately \$358,200 not requiring match**

Youth Job Skills Initiative - \$521,000 - TWC intends that selected boards target youth within the community who require education, training and career services that lead to economic self-sufficiency and opportunities for advancement. This is an opportunity for customizable service delivery strategies specific to the Dallas community. TWC identified boards with high concentrations of youth and UI claimants under that age of 24 who could benefit from additional training.

Participating youth will be provided with:

- Services leading to attainment of a secondary school diploma or recognized equivalent, or a recognized post-secondary credential;
- Preparation for post-secondary educational and training opportunities; or
- Academic or career and technical training that leads to the attainment of recognized post-secondary credentials.

Services are designed to prepare participating youth for job opportunities, aligning with in-demand opportunities in Dallas. Active participation of employers is critical. Boards are required to coordinate with local community-based programs to assist with recruitment and provide additional services to youth enrolled in the initiative.

RECOMMENDATION: Board authorization of initiatives as discussed. After appropriate procurement, action items will be presented to the Board for ratification.

President's Briefing - Item E

Legislative Updates

Staff will brief the Board on legislation and policies impacting workforce.

President's Briefing - Item F

Policy

Reasonable Accommodation






Policy CM0410, change 1 and procedures will be modified to comply the Texas Workforce Commission's Workforce Innovation and Opportunity Act Section 188 Review Checklist.









UI Job Search

A primary goal of the Texas Workforce Commission is to encourage claimants to obtain suitable work at the earliest possible opportunity. Since 2013, WFSDallas has required four weekly work searches based on the review of the local labor market. It is recommended to continue four weekly work searches for claimants. As a comparison, the Tarrant County Workforce Development Board requires three weekly work searches and the North Central Texas Workforce Development Board requires five weekly work searches.

RECOMMENDATION: Board authorization to approve modification to Policy CM0410, change 1 to comply with WIOA Section 188 Review Checklist, and to continue four weekly work searches for UI Claimants

Quality Assurance and Oversight – President’s Briefing – Item G

	Review final with no issues		New Review
	Pending final review		Pending Report
	Review final with issues		

July 2019 ChildCare Group FY 19-02		Fiscal Review – Recommendations were made relating to the following areas: provider payments Status: Report closed with issue resolved.
June 2019 AEL – Richardson ISD FY 19-05		Fiscal Review – Recommendations were made relating to the following areas: expenditure disbursements, financial reporting requirements Status: Pending contractor response.
May 2019 Choices – Rescare DC 03-19		Program Review of Choices. Review and exit conference completed. Status: Pending monitoring report
July 2019 SNAP – Rescare DC 06-19		Program Review of SNAP. Review and exit conference completed. Status: Pending monitoring report
August 2019 WIOA Dislocated Worker DC 04-19		Program Review of WIOA (DW). Review and exit conference completed. Status: Pending monitoring report.
July 2018 Richland DC 02.18 WIOA Youth		Program Review of Youth- WIA/WIOA. Recommendations were made relating to the following areas: Basic Eligibility, Youth Eligibility, Youth Program Design, Youth Components/Elements, Case Management, Support Services, Employment, Performance Outcome Tab, TWIST, and Data Entry. Status: Pending contractor response.
October 2019 ChildCare Group		Fiscal Review of Rescare – All programs Status: Upcoming review
October 2019 ChildCare Group		Fiscal Review of CCG Status: Upcoming review

FYI

COMMENTARY

Documentary delivers dire message in Dallas: Make child care about brain building, not babysitting

Local advocates hosted a screening of 'No Small Matter,' part of national effort to emphasize "an everyday crisis for American families, and a slow-motion catastrophe for the country."



ChildCareGroup focuses on early childhood teacher training and operates six nationally accredited child care centers in low-income neighborhoods in Dallas. One of those is the Martin Luther King, Jr Center in South Dallas.(Shaban Athuman / Staff Photographer)

Several hundred North Texans spent last Wednesday night at a special screening of a documentary filled with life-and-death consequences for our children and their futures. *No Small Matter* smacked us in the heart and head. It's just too bad that so many of the people who need to hear the film's message weren't in the Angelika Dallas crowd. "Everyone in this room — we're the choir," the Dallas Regional Chamber's Drexell Owusu said during the panel discussion after the movie ended. "We have to quit preaching just to each other but get out and tell other people about this — every single day."

The "this" Owusu referenced is the piercing need to transform the poor state of too much of the child care in Texas. As part of local advocates' effort to do just that, they hosted a showing of the new *No Small Matter*, narrated by actor Alfre Woodard and the centerpiece of a national effort to focus attention on the need for high-quality early childhood care and education. We're talking about, Woodard says in the film, "an everyday crisis for American families, and a slow-motion catastrophe for the country."

The documentary presents the challenges of quality care with real-life families and child care workers whose stories are, in turn, humorous and heartbreaking. Many of the film's facts weren't new to me, but woven into an engaging narrative — one that manages to pivot successfully from baby-brain science to a cameo by Cookie Monster — they resonated with urgency.



Panelists (from left) Tobitha Holmes, Drexell Owusu and Rob Walters during a discussion after the screening at the Angelika Film Center Dallas of "No Small Matter." (Photo courtesy of James Edward)

As the documentary — and the panel of local stakeholders — made clear: We know what kids need to thrive, but society makes it harder and harder for parents to give it to them. Brain development happens faster during the first five years of life than it ever will again; the older we get, the harder it is to change what's inside our noggins. Those earliest years create the foundation — and cement many future outcomes.

Or, in the words of the documentary, “If we don’t get it right at the start, we are basically fixing something that is broken.” With support from PNC, the local chapter of the Texas Association for the Education of Young Children and ChildCareGroup, which focuses on early childhood teacher training and operates six nationally accredited centers in low-income Dallas neighborhoods, hosted the *No Small Matter* event. These are just two of the advocacy groups in North Texas that understand that what was long regarded as babysitting is actually brain-building.

More than 11 million American children under age 5 spend more than half their waking hours in the care of someone other than their parents, according to the documentary. Yet *No Small Matter* estimates that only 10% of child care in the U.S. is high quality.

[One way Texas legislators made a difference in early child care during their recent session](#)

This is not to condemn child care and teaching operations — many good ones exist throughout North Texas. But as local advocates and the documentary point out, much room for improvement exists at many centers, and more resources — both public and private — are needed.

The documentary manages, in only 75 minutes, to dig deeply into a dizzying number of this country’s child care conundrums — far more than I have space in one column to tackle. The most sobering takeaway for me was that at a time when we have higher expectations than ever before of what child care staff should accomplish, those caregivers are asked to do the work at poverty-level wages.

In 2017, the median wage for Texas child care workers was \$9.46 per hour. As a result, 56% of those workers and their families participated in one or more public income support programs, according to the 2018 Early Childhood Workforce Index.

Those are sobering numbers. As *No Small Matter* shows, quality early childhood educators are scientists, emotional supporters, family advocates and health care providers. They’re also party planners -- keeping their young charges busy and engaged. “It’s like a 2-year-old’s birthday party, but it doesn’t end after two hours, and they all come back the next day and the next day,” Rachel Giannini, one of the teachers at a suburban Chicago child care center, says in the documentary. The film captures Giannini making her class so much fun that I wanted to shout out, “Just clone her,” but her story is bittersweet. Even with a second job, she couldn’t make ends meet; after five years, she was set to change careers.

Much of the post-screening panel discussion also focused on staff and pay issues, including the prickly topic of how to sustain private child care businesses as North Texas school districts open up more free pre-kindergarten spots whereas in the child care subsidy program, parents still have a co-pay.

Tobitha White Holmes, who founded White’s Innovative School of Enrichment, or W.I.S.E. Academy in Cedar Hill, said that while public school pre-K is a huge help to many students, it creates new challenges for operations such as hers. With the help of the nonprofit Educational First Steps, Holmes’ school is nationally accredited, recognized as a top state provider and its teachers are certified as child development associates. Because school districts provide better pay and benefits for well-trained teachers, it’s understandable that caregivers such as those at W.I.S.E. might be drawn to those jobs.

Laurie Larrea, president and CEO of Workforce Solutions Greater Dallas, said it’s critical to keep child care operations such as W.I.S.E. Academy running — both for the many parents who need the alternative for their 4- and 5-year-olds, but also so that the youngest children still have quality child care.

Among the best potential fixes is to find a way to increase the reimbursement dollars to centers such as Holmes’ for those children who qualify for subsidies.

Dallas lawyer Rob Walters, who represented the Dallas Citizens Council on the panel, pointed to public schools’ success in Austin with HB 3, which provides more money for classrooms and increases teacher pay, as a model for advocates to follow in the early education fight.

“This is an issue easy to get smart on. Contact your state legislator,” Walters told the audience. “They respond to those squeaky wheels. We have such a moral high ground on this issue.”

Larrea also emphasized the need for each of us to support the parents among us — many of whom are struggling with child care issues just like the middle- and lower-income families in the documentary. “Give people encouragement and support,” Larrea said. “Ask them, ‘How are you — the parent — doing?’ Don’t just ask about their children.” Owusu also emphasized elevating teachers “because they are the most important person after the parents. How do we do that and reward that profession?”

The Chamber's senior vice president of education and workforce — recognizing that it was the people not in the room who needed to hear the early childhood care and education message — took us out with a strong call to action:

“Thank a teacher. Then make this a movement. Tell someone tonight what you learned. Email a friend or chat with your buddies. Tell people these stories.”

I took Owusu's challenge seriously and wrote this column in hopes of spreading *No Small Matter's* message to the people who weren't in the seats Wednesday night.

I came away from the evening knowing this: We can't fix things at the end — we've got to fix them at the beginning. We can't come up with solutions without first having awareness. Children's lives — and North Texas' future — depend on it.



Natasha Hymes unwrapped chicken for the class during lunch time at ChildCareGroup's Martin Luther King, Jr Center last school year. The MLK Center is a nationally accredited program, one of six that ChildCareGroup runs in low-income Dallas neighborhoods.(Shaban Athuman / Staff Photographer)

age corporate investment in early educ



From left, Tori Mannes, head of ChildCareDallas, with panelists Drexell Owusu, Laurie Larrea, panel moderator Susan Hoff, Tobitha Holmes and Rob Walters after Wednesday night's event. (James Edward)

[Sharon Grigsby](#). I'm the Metro columnist, reporting on city hall politics, crime, education and religion in North Texas and on regular folks doing extraordinary things. A lifelong Texan, I raised a family in Rockwall before moving back to Dallas. My work on Baylor's sexual assault scandal earned a spot as a 2018 Pulitzer finalist in editorial writing.

sgrigsby@dallasnews.com <https://www.facebook.com/sharongrigsby> @SharonFGrigsby